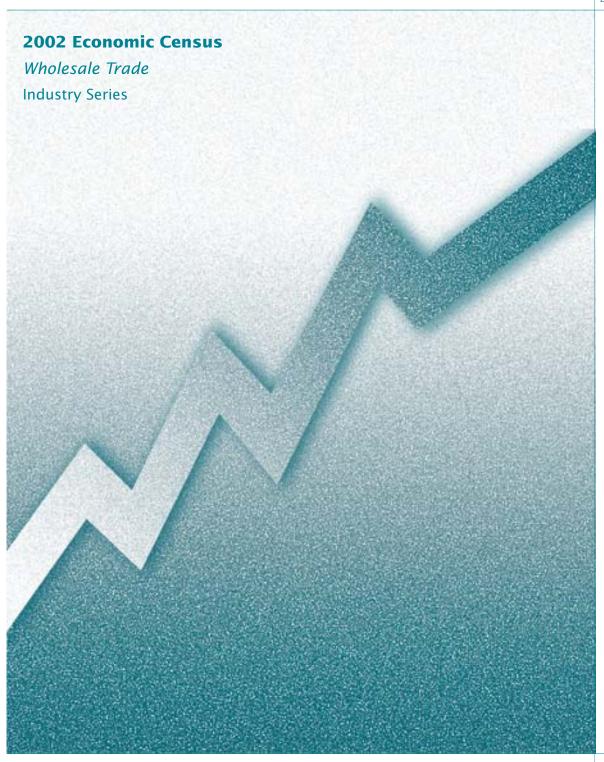
Chemicals, Allied Products, and Petroleum and Petroleum Products: 2002

Issued November 2004

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2002 Economic Census

Wholesale Trade
Industry Series





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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

INDUSTRY CLASSIFICATIONS

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).

RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

AVAILABILITY OF ADDITIONAL DATA

All results of the 2002 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at www.census.gov/econ/census02/guide. More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at www.census.gov/econ/www/history.html.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of —

- 1. goods for resale (i.e., goods sold to other wholesalers or retailers),
- 2. capital or durable nonconsumer goods, or
- 3. raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet or other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: merchant wholesalers that sell goods on their own account and business to business electronic markets, and agents and brokers that arrange sales and purchases for others generally for a commission or fee.

- 1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, and import/export merchants. Also included as wholesale merchants are sales offices and sales branches (but not retail stores) maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products. Merchant wholesale establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
- 2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods, generally on a commission basis, are known as business to business electronic markets, agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturer's products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain, or a limited number of retail chains, and provide a variety of products needed by the retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

Exclusions. Excluded from this sector are governmental organizations classified in the covered industries except for liquor whoesalers operated by state and local governments.

The tabulations for this sector do not include central administrative offices or other establishments that serve wholesale establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These "nonemployers," typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in Nonemployer Statistics. The contribution of nonemployers may be examined at www.census.gov/nonemployerimpact.

Definitions. Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

REPORTS

The following reports provide statistics on this sector.

Industry Series. There are 19 reports, each covering a group of related industries. The reports present, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, sales, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

Geographic Area Series. There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventory by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

Subject Series:

- **Product Lines.** This report presents sources of sales data for establishments of firms with payroll by kind of business. Data are presented for the United States and states.
- Establishment and Firm Size (Including Legal Form of Organization). This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments of firms with payroll; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific questions for establishments of firms with payroll. Presentation of data varies by kind of business.

Other reports. Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics, Comparative Statistics, Bridge Between 2002 NAICS and 1997 NAICS, Business Expenses*, and the Survey of Business Owners reports.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Maps are available at www.census.gov/econ2002maps. Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for —

- 1. The United States as a whole.
- 2. States and the District of Columbia.

- 3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
 - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
 - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000 but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
 - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.
 - d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
- 4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.

5. Economic places.

- a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
- b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
- c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
- d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county".

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). Under the 1997 NAICS, Wholesale Trade was comprised of two subsectors: 421, Wholesale Trade, Durable Goods, and 422, Wholesale Trade,

Nondurable Goods. In addition, the U.S. Census Bureau presented data in the Wholesale Trade sector by three type-of-operation categories: 1) Merchant wholesalers, 2) Manufacturers' sales branches and offices, and 3) Agents, brokers, and commission merchants.

Under the 2002 NAICS, to recognize production differences in some types of operation, the Wholesale Trade sector was reorganized into three subsectors: 423, Merchant Wholesalers, Durable Goods; 424, Merchant Wholesalers, Nondurable Goods; and 425, Wholesale Electronic Markets and Agents and Brokers. The 2002 NAICS industry definitions for Merchant Wholesalers in subsectors 423 and 424 include type-of-operation categories for manufacturers' sales branches and offices, as well as the 1997 Census Bureau defined merchant wholesalers. Agents and brokers are defined as a separate NAICS industry in subsector 425 and are no longer included in the type-of-operation structure. For 2002, data are presented by two type-of-operation categories: 1) Merchant wholesalers, except manufacturers' sales branches and offices, and 2) Manufacturers' sales branches and offices. For more details, see Types of Operation in Appendix A.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

DISCLOSURE

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

CONTACTS FOR DATA USERS

Questions about these data may be directed to the U.S. Census Bureau, Services Sector Statistics Division, Wholesale Census Branch, 1-800-541-8345 or wcb@census.gov.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with these data:

- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals
- Ν Not available or not comparable
- S Withheld because estimates did not meet publication standards
- Χ Not applicable
- Z Less than half the unit shown
- 0 to 19 employees a
- b 20 to 99 employees
- C 100 to 249 employees
- 250 to 499 employees
- f 500 to 999 employees
- 1,000 to 2,499 employees g
- ĥ 2,500 to 4,999 employees
- 5,000 to 9,999 employees
- 10,000 to 24,999 employees
- j k 25,000 to 49,999 employees
- 50,000 to 99,999 employees
- m 100,000 employees or more
- Revised
- Represents zero (page image/print only)
- (CC) Consolidated city
- (IC) Independent city

2002 Economic Census

Table 1. Summary Statistics for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

	002					Paid	Percent of	of sales—
2002 NAICS code	Type of operation and kind of business ¹	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records ²	Estimated ³
	WHOLESALE TRADE							
4246	Chemical and allied products merchant wholesalers	14 550	115 886 220	7 472 875	1 844 530	144 391	3.2	7.6
42461	Plastics materials and basic forms and shapes merchant	0.400	07.004.540	4 040 004	000.050	05.004	4.4	0.4
424610	wholesalers Plastics materials and basic forms and shapes merchant wholesalers	3 433 3 433	27 821 516 27 821 516	1 642 864 1 642 864	393 256 393 256	35 904 35 904	4.4 4.4	8.1 8.1
	WHOlesalers	3 400	27 021 310	1 042 004	393 230	33 904	4.4	0.1
42469 424690	Other chemical and allied products merchant wholesalers Other chemical and allied products merchant wholesalers	11 117 11 117	88 064 704 88 064 704	5 830 011 5 830 011	1 451 274 1 451 274	108 487 108 487	2.8 2.8	7.4 7.4
4247	Petroleum and petroleum products merchant wholesalers	7 961	326 016 021	4 438 325	1 128 968	107 026	1.9	7.0
42471 424710	Petroleum bulk stations and terminals	4 776 4 776	201 835 974 201 835 974	2 956 900 2 956 900	729 449 729 449	72 919 72 919	2.1 2.1	6.4 6.4
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	3 185	124 180 047	1 481 425	399 519	34 107	1.5	8.1
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	3 185	124 180 047	1 481 425	399 519	34 107	1.5	8.1
	MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES							
4246	Chemical and allied products merchant wholesalers	13 119	67 283 469	5 457 131	1 302 867	113 473	5.5	9.4
42461	Plastics materials and basic forms and shapes merchant	3 241	15 883 080	1 246 000	317 294	30 393	7.7	9.4
424610	wholesalers Plastics materials and basic forms and shapes merchant wholesalers	3 241	15 883 080	1 346 008 1 346 008	317 294	30 393	7.7	9.4
42469 424690	Other chemical and allied products merchant wholesalers Other chemical and allied products merchant wholesalers	9 878 9 878	51 400 389 51 400 389	4 111 123 4 111 123	985 573 985 573	83 080 83 080	4.8 4.8	9.4 9.4
4247	Petroleum and petroleum products merchant wholesalers	6 955	208 201 992	3 621 274	918 992	93 287	2.9	7.1
42471 424710	Petroleum bulk stations and terminals	3 954 3 954	99 260 996 99 260 996	2 266 452 2 266 452	556 545 556 545	61 210 61 210	4.3 4.3	6.2 6.2
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	3 001	108 940 996	1 354 822	362 447	32 077	1.7	8.0
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	3 001	108 940 996	1 354 822	362 447	32 077	1.7	8.0
	MANUFACTURERS' SALES BRANCHES AND OFFICES							
4246	Chemical and allied products merchant wholesalers	1 431	48 602 751	2 015 744	541 663	30 918	-	5.1
42461	Plastics materials and basic forms and shapes merchant	100	11 000 400	000 050	75.000	F 511		0.0
424610	wholesalers Plastics materials and basic forms and shapes merchant wholesalers	192 192	11 938 436 11 938 436	296 856 296 856	75 962 75 962	5 511 5 511	_	6.3 6.3
42469	Other chemical and allied products merchant wholesalers	1 239	36 664 315	1 718 888	465 701	25 407	_	4.7
424690	Other chemical and allied products merchant wholesalers.	1 239	36 664 315	1 718 888	465 701	25 407	_	4.7
4247	Petroleum and petroleum products merchant wholesalers	1 006	117 814 029	817 051	209 976	13 739	_	6.8
42471 424710	Petroleum bulk stations and terminals	822 822	102 574 978 102 574 978	690 448 690 448	172 904 172 904	11 709 11 709	- -	6.6 6.6
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	184	15 239 051	126 603	37 072	2 030	_	8.6
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	184	15 239 051	126 603	37 072	2 030	_	8.6
		L		L	l			

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

²Includes sales information obtained from administrative records of other dederal agencies.

³Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 and 1997 Economic Censuses. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

	g,				
1997 NAICS code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	WHOLESALE TRADE				
4226	Chemical and allied products wholesalers	15 438 15 920	121 322 901 128 923 496	7 610 654 7 241 315	146 913 165 768
42261	Plastics materials and basic forms and shapes wholesalers 2002	3 890 4 349	30 371 064 35 193 271	1 709 885 1 743 650	37 170 43 680
422610	Plastics materials and basic forms and shapes wholesalers 2002 1997	3 890 4 349	30 371 064 35 193 271	1 743 630 1 709 885 1 743 650	37 170 43 680
42269	Other chemical and allied products wholesalers	11 548 11 571	90 951 837 93 730 225	5 900 769 5 497 665	109 743 122 088
422690	Other chemical and allied products wholesalers	11 548 11 571	90 951 837 93 730 225	5 900 769 5 497 665	109 743 102 088
4227	Petroleum and petroleum products wholesalers	8 114 11 297	333 191 652 267 623 942	4 504 313 4 479 853	108 258 137 829
42271	Petroleum bulk stations and terminals	4 800 7 690	202 069 151 176 719 246	2 967 520 3 165 900	73 388 102 489
422710	Petroleum bulk stations and terminals	4 800 7 690	202 069 151 176 719 246	2 967 520 3 165 900	73 388 102 489
42272	Petroleum and petroleum products wholesalers (except bulk stations and terminals)	3 314 3 607	131 122 501 90 904 696	1 536 793 1 313 953	34 870 35 340
422720	Petroleum and petroleum products wholesalers (except bulk stations and terminals)	3 314 3 607	131 122 501 90 904 696	1 536 793 1 313 953	34 870 35 340
	MERCHANT WHOLESALERS				
4226	Chemical and allied products wholesalers	13 119 12 249	67 283 469 56 048 362	5 457 131 4 650 638	113 473 115 969
42261	Plastics materials and basic forms and shapes wholesalers 2002.	3 241	15 883 080	1 346 008	30 393
422610	1997 Plastics materials and basic forms and shapes wholesalers 2002 1997	3 357 3 241 3 357	16 733 225 15 883 080 16 733 225	1 295 883 1 346 008 1 295 883	34 844 30 393 34 844
42269	Other chemical and allied products wholesalers	9 878 8 892	51 400 389 39 315 137	4 111 123 3 354 755	83 080 81 125
422690	Other chemical and allied products wholesalers	9 878 8 892	51 400 389 39 315 137	4 111 123 3 354 755	83 080 81 125
4227	Petroleum and petroleum products wholesalers	6 955 9 770	208 201 992 139 507 960	3 621 274 3 390 142	93 287 114 863
42271	Petroleum bulk stations and terminals	3 954	99 260 996	2 266 452	61 210
422710	Petroleum bulk stations and terminals	6 729 3 954 6 729	92 443 546 99 260 996 92 443 546	2 497 922 2 266 452 2 497 922	87 532 61 210 87 532
42272	Petroleum and petroleum products wholesalers (except bulk stations and terminals)	3 001 3 041	108 940 996 47 064 414	1 354 822 892 220	32 077 27 331
422720	Petroleum and petroleum products wholesalers (except bulk stations and terminals)	3 041	108 940 996	1 354 822	32 077
	1997	3 041	47 064 414	892 220	27 331

Note: The data in this table are based on the 2002 and 1997 Economic Censuses. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

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			Establishments lin		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent o		
code	line code		Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		WHOLESALE TRADE						
4246		Chemical and allied products merchant wholesalers	14 550	x	115 886 220	x	100.0	63.2
	10100	New and used automobiles, motorcycles, and trailers	7	18 817	5 524	29.4	z	х
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	56	5 357 584	124 633	2.3	.1	х
	10520	excluding paper dishes, cups, napkins, and plastic utensils Linens, domestics, curtains, and draperies	6 8	11 342 187 168	1 293 53 707	11.4 28.7	Z Z Z	X X X
	10530 10540	Flooring and floor coverings. Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	9 20	103 279 125 614	11 459 14 681	11.1		
	10600 10613	Rough, dressed, and finished dimensional lumber Boards	16 11	83 702 75 287	8 440 7 367	11.7 10.1 9.8	Z Z Z	X 48.2 X
	10620 10700	Plywood and millwork	70 26	5 683 115 84 790	609 125 9 984	10.7 11.8		×
	10712 10714	Cement and lime Brick, block, tile, and clay or cement sewer pipe	6	10 684 64 918	100 8 428	.9 13.0	.5 Z Z Z	48.0 X X
	10720 10730	Nonwood roofing, nonwood siding, and insulation materials Flat glass and other construction glass	27 6	86 631 32 084	16 880 3 971	19.5 12.4	Z 7	
	10740 10900	Other construction products and materials	40 10	180 046 18 750	21 304 2 598	11.8 13.9	Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z	X X X X X X X 63.2 X
	10960 11000 11020	Restaurant and hotel equipment and supplies Medical, hospital, and surgical supplies. Dental equipment, instruments, and supplies.	25 168 7	30 059 1 168 922 19 603	3 418 55 986 476	11.4 4.8 2.4	Z Z Z	X X Y
	11030 11050	Optical and ophthalmic goods and supplies	7 11	524 302 14 144	7 088 1 951	1.4 13.8	Z Z	X 63.2
	11054 11056	Laboratory equipment and supplies	6 6	10 532 3 612	1 390 502	13.2 13.9	Z Z	X
	11100 11120	Semi-finished iron and steel products Flat iron and steel products	10 109	999 723 6 460 884	142 932 1 631 197	14.3 25.2	.1 1.4	X
	11140 11150	Iron and steel wire and wire products Iron and steel pipes and tubing	87 124	603 518 920 771	37 464 52 782	6.2 5.7	Z Z Z	X X X X
	11160 11170 11173	Other iron and steel products Alloy steel Pipes, tubing, and plates	19 16 11	56 759 462 119 244 599	2 509 71 142 57 973	4.4 15.4 23.7	.1 .1	27.8 X
	11180 11185	Stainless steel Other stainless steel, including tubing	15	56 785 46 262	1 864 967	3.3 2.1	Z Z	62.5 X
	11200	Copper and brass	128	1 045 823	52 815	5.1	Z Z Z	×
	11220 11230	Aluminum shapes and forms, including pipes and tubing. Other nonferrous metals, including magnesium, nickel, tin, lead, and zinc, excluding gemstones.	135 13	738 533 198 726	45 966 26 128	6.2 13.1	z z	
	11400 11600	Electrical apparatus and equipment	95 225	7 234 959 8 966 470	645 954 744 351	8.9 8.3	.6 .6	X X X X
	11650 11700 11800	Communications equipment and supplies. Hardware. Plumbing and hydronic heating equipment and supplies, including gas	12 449	591 604 2 359 517	16 394 135 916	2.8 5.8	Z .1	
	11811	appliances and water heaters	145 72	786 307 483 695	102 797 31 118	13.1 6.4	.1 Z	26.2 X X X X X X
	11812 11813	Metal pipe fittings and valves, excluding pipes and tubing	87 31	395 384 167 892	26 711 4 019	6.8 2.4	Z Z	X
	11814 11815 11818	Hydronic and gas furnaces, stoves, water heaters, excluding electric. Boilers, radiators, and convectors Other plumbing and heating equipment and supplies.	24 7 44	114 827 6 451 275 186	4 624 585 35 740	4.0 9.1 13.0	Z Z Z Z Z	X X X
	11900	Forced air heating and air-conditioning equipment and supplies	18	46 399	6 682	14.4		39.4
	11911 11912 11914	Central air-conditioners Heat pumps	6 6 11	21 119 21 119 38 596	1 151 1 151 3 538	5.5 5.5 9.2	Z Z Z Z Z	X X X
	11916 12000	Air cleaning and filtration systems Refrigeration equipment and supplies, including commercial	7	7 803	488	6.3	Z	Х
	12100	refrigerators	9	8 117	1 981	24.4	Z	Х
	12200 12220	attachments Farm machinery, equipment, and parts Lawn and garden machinery, equipment, and parts	15 28 11	35 993 54 887 36 025	1 781 2 293 2 148	4.9 4.2 6.0	Z Z	X X X
	12230 12232	Food-processing machinery, equipment, and parts New packing, packaging, and bottling equipment	12 7	79 688 70 342	15 520 11 858	19.5 16.9	Z Z Z Z Z	63.2 X
	12300 12311	Hydraulic and pneumatic pumps, motors, and parts	18 7	34 911 20 338	1 781 565	5.1 2.8	Z Z Z	53.4
	12313	Pumps	13	17 008	1 088	6.4		X
	12320 12330 12340	General-purpose industrial machinery, equipment, and parts	682 45 24	8 515 036 91 129 41 711	1 101 500 11 230 3 616	12.9 12.3 8.7	1.0 Z Z Z Z Z Z	X X 38.1
	12341 12342	New conveying equipment	11 14	28 079 35 492	811 1 136	2.9 3.2	Z Z	X X X X
	12343 12345	New forklifts	11 14	18 214 12 444	608 667	3.3 5.4	Z Z	
	12350 12360	Oil well, oil refinery, and pipeline machinery, equipment, and supplies Other industrial machinery, equipment, and parts	6 100	8 575 1 049 408	1 293 244 054	15.1 23.3	Z .2	X
	12370 12380	Mechanical power transmission supplies	9 47	15 249 334 215	1 939 84 900	12.7 25.4	.2 Z .1	X X
	12390 12391 12392	Hydraulic and pneumatic valves Hydraulic valves Pneumatic valves	16 9 7	50 761 40 619 10 142	3 516 2 763 753	6.9 6.8 7.4	Z Z Z	X X X X 63.2 X X
	12400 12420	Hydraulic and pneumatic cylinders and rotary actuators Hydraulic and pneumatic connectors and assemblies	18 7	35 522 7 271	3 710 806	10.4 11.1	Z Z	×

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			Establishments lir		Pro	oduct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent of		
code	line code	, , , , , , , , , , , , , , , , ,	Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		WHOLESALE TRADE—Con.						
4246		Chemical and allied products merchant wholesalers - Con.						
	12430 12440 12450 12460 12520 12521 12522 12523	Other hydraulic and pneumatic accessories and parts Welding supplies, excluding gases Industrial containers and supplies. Abrasives, strapping, tapes, inks, and mechanical rubber goods Janitorial equipment and supplies. Power janitorial equipment Nonpower janitorial equipment	10 1 004 369 415 628 257 175 575	29 790 2 499 623 1 287 155 2 726 348 1 966 380 883 757 665 603 1 845 698	5 253 684 089 53 681 206 778 339 918 48 859 36 082 254 977	17.6 27.4 4.2 7.6 17.3 5.5 5.4 13.8	Z .6 Z .2 .3 Z Z	X X X 46.3 X X
	12530	Janitorial supplies Laundry and dry-cleaning equipment and supplies	124	507 793	38 770	7.6	.z Z	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment	11	38 599	16 391	42.5	z	56.3
	12542	Other service establishment equipment and supplies, including municipal water treatment equipment	7	4 416	816	18.5	z	х
	12700 12714 12715 12718	Sporting and recreational goods and supplies	22 6 9	82 167 59 244 3 185	14 147 6 830 550	17.2 11.5 17.3	Z Z Z	50.6 X X
	12800	supplies, and playground equipment	7 11	17 517 22 123	5 833 2 541	33.3 11.5	Z	X
	12940 13000 13120	Toys and hobby goods and supplies Recyclable materials, excluding metals and paper Jewelry, diamonds, gemstones, and watches Non-lumber forest products, including cordwood, hewn posts, poles, and	9 6	93 641 15 121 19 804	6 341 2 892 1 293	6.8 19.1 6.5	Z Z Z	X X X
	13150 13154	railroad ties Miscellaneous durable goods Other miscellaneous durable goods	27 18	126 648 90 692	17 924 15 248	14.2 16.8	Z Z Z	25.2 X
	13160 13200 13300 13400 13500 13600 13612 13613	Fire extinguishers and fire safety equipment Printing and writing paper. Office paper, office supplies, greeting cards, and labels Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries Knit and woven piece goods Cotton, including blends Synthetics, excluding synthetic knits	7 7 23 584 322 19 6 6	91 202 71 821 86 524 3 935 589 11 047 528 431 814 5 892 277 306	9 268 3 233 6 727 465 103 1 385 895 45 955 683 19 525	10.2 4.5 7.8 11.8 12.5 10.6 11.6 7.0	Z Z Z .4 1.2 Z Z Z	X X X X 32.0 X X
	13800 13900 14830 14850 14852 14853	Men's and boys' wear Women's, misses', and girls' wear Canned food Soft drinks and bottled water Pre-mix and post-mix bulk soft drinks Bottled water	11 12 8 11 7 7	52 379 289 453 1 542 543 11 568 7 965 4 738	2 586 20 713 290 766 1 989 1 679 260	4.9 7.2 18.9 17.2 21.1 5.5	Z Z .3 Z Z Z	X X X 55.7 X X
	14860 14900 15300 15311 15312 15313 15314	Grocery specialties Grain, beans, and seeds Plastics materials and basic shapes Plastic pipes, rods, tubes, and shapes High pressure laminates Plastics raw materials Other plastics materials and basic shapes	32 7 3 803 1 200 390 1 255 1 640	864 690 647 683 33 955 618 10 424 480 2 755 175 15 099 552 14 640 702	130 720 116 573 26 620 326 4 131 555 1 926 898 9 303 864 11 258 009	15.1 18.0 78.4 39.6 69.9 61.6 76.9	.1 23.0 3.6 1.7 8.0 9.7	X X 50.6 X X X X
	15320 15330	Industrial gases Chemicals and allied products, excluding agricultural chemicals, plastics,	1 450	5 903 481	3 848 993	65.2	3.3	Х
	15331 15332 15334 15335 15336 15338 15341 15342 15343 15344	industrial and natural gases, liquefied petroleum (LP), and petroleum Compressed and liquefied gases, excluding liquefied petroleum (LP). Alkalies and chlorine Organic fibers Detergents and soaps Sanitation chemicals, polishes, and waxes. Wood chemicals, naval stores, and gum Nonagricultural insecticides Adhesives, sealants, and glues Explosives. Other chemicals and allied products	10 294 909 1 122 117 2 574 1 574 203 395 1 508 472 6 563	87 645 245 4 345 720 10 809 322 1 877 946 19 326 228 9 146 880 2 261 384 1 841 367 11 355 923 3 115 224 67 965 394	72 266 518 1 667 980 4 417 286 670 116 10 168 784 2 341 876 253 711 535 757 2 783 577 2 029 660 47 397 770	82.5 38.4 40.9 35.7 52.6 25.6 21.2 29.1 24.5 65.2 69.7	62.4 1.4 3.8 .6 8.8 2.0 .2 .5 2.4 1.8 40.9	43.4 X X X X X X X X X X X
	15400 15420 15520 15800 16000 16100 16120 16121 16122	Refined petroleum products, excluding liquefied petroleum (LP) Liquefied petroleum (LP) Other petroleum products, including asphalt, road oil, and wax Farm supplies Paint, paint supplies, wallpaper, and wallpaper supplies Books, periodicals, newspapers, and other printed materials Art goods, including novelties and souvenirs Art goods Novelties and souvenirs	330 121 9 315 325 10 10 7 7	2 712 546 392 367 25 849 3 111 142 2 818 175 47 909 26 289 23 207 20 851	330 461 52 599 1 951 428 815 243 441 964 5 617 3 101 2 174	12.2 13.4 7.5 13.8 8.6 2.0 21.4 13.4 10.4	.3 Z Z .4 .2 Z Z Z Z	X X X X X 52.2 X
	16130 16150 19700 19720 19740 19810 19940	Textile bags, bagging, and burlap. Wigs, yarns, and leather products Service receipts and labor charges, including installed parts. Receipts for service contracts Receipts for installing equipment Miscellaneous commodities Rental and operating lease receipts	10 15 1 407 13 20 855 958	14 679 188 849 8 982 997 6 603 97 492 4 237 806 2 983 706	2 700 34 261 968 533 1 173 2 098 469 390 359 229	18.4 18.1 10.8 17.8 2.2 11.1	Z Z .8 Z Z .4	X X X X X
42461		Plastics materials and basic forms and shapes merchant wholesalers	3 433	X	27 821 516	x	100.0	69.0
	10200 10520 10530	New and rebuilt automotive parts and supplies, and trailer parts and supplies. Linens, domestics, curtains, and draperies. Flooring and floor coverings.	8 6 7	37 612 177 414 97 426	3 181 52 732 10 484	8.5 29.7 10.8	Z .2 Z	X X X
	10540 10600 10613	Miscelläneous home furnišhings, including household containers, flatware, pans, baskets, and kitchen utensils	11 14 11	108 544 76 874 75 287	11 755 7 465 7 367	10.8 9.7 9.8	Z Z Z	X 51.2 X

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			Establishments v		PIC	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent o		
code	line code		Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		WHOLESALE TRADE—Con.						
42461		Plastics materials and basic forms and shapes merchant wholesalers — Con.						
	10620 10621	Plywood and millwork	63	425 570	83 324	19.6	.3	39.8
	10622	(OSB)Other panels products, including hardwood plywood, hardwood	10	83 727	14 894	17.8	.1	Х
	10624	veneer, and particleboard	22 29	133 560 158 572	35 699 27 304	26.7 17.2	.1 .1	X
	10700 10714	Concrete, cement, sand, gravel, stone, brick, block, and tile	12 10	30 654 23 166	4 130 3 609	13.5 15.6	Z Z	43.4 X
	10720 10721	Nonwood roofing, nonwood siding, and insulation materials	14 9	42 249 18 335	8 100 748	19.2 4.1	Z Z	26.2 X
	10730	Flat glass and other construction glass	6	32 084	3 971	12.4	Z	X
	10740 11000 11120	Other construction products and materials Medical, hospital, and surgical supplies. Flat iron and steel products	31 6 43	164 439 88 469 170 425	18 865 14 612 16 995	11.5 16.5 10.0	.1 .1 .1	X X X X X X X
	11140 11150		31 71	133 467 278 038	18 964 41 893	14.2 15.1	.1	x x
	11160 11170	Other iron and steel products Alloy steel	13 11	47 285 244 599	993 57 973	2.1 23.7	.2 Z .2 Z Z	X
	11180 11185	Iron and steel pipes and tubing. Other iron and steel products Alloy steel Stainless steel Other stainless steel, including tubing	11 6	55 114 45 079	1 271 941	2.3 2.1	Z Z	69.0 X
	11200 11220	Copper and brass Aluminum shapes and forms, including pipes and tubing	78 106	453 476 358 397	31 452 36 158	6.9 10.1	.1 .1	X
	11400 11600	Electrical apparatus and equipment Electronic parts and equipment, excluding communications equipment	20 63	101 714 396 648	16 363 43 061	16.1 10.9	.1 .2 Z	X X X X X
	11650 11700	Communications equipment and supplies	7 200	74 130 1 660 268	6 120 64 964	8.3 3.9	Z .2	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters. Plastic pipe fittings and valves, excluding pipes and tubing	72 57	617 071 463 419	81 336 30 504	13.2 6.6	.3	26.7
	11812 11814	Metal pipe fittings and valves, excluding pipes and tubing	36 9	251 198 92 813	11 094 4 427	4.4 4.8	.1 Z Z	X X X X
	11818	Other plumbing and heating equipment and supplies	29	265 599	34 378	12.9	.1	
	11900 11911	Forced air heating and air-conditioning equipment and supplies	11 6	38 596 21 119 21 119	6 194 1 151	16.0 5.5	Z Z	49.0 X
	11912 11914	Central air-conditioners. Heat pumps	6 11	38 596	1 151 3 538	5.5 9.2	Z Z	X X X
	12230 12232	Food-processing machinery, equipment, and parts	10 7	74 811 70 342	14 057 11 858	18.8 16.9	.1 Z	69.0 X
	12320 12340	General-purpose industrial machinery, equipment, and parts	106 8	502 769 10 800	63 222 1 271	12.6 11.8	.2 Z	X
	12360 12366	Other industrial machinery, equipment, and parts	14	75 445	10 959	14.5	Z	64.0
	12367	water treatment equipment Used industrial machinery and equipment	6 6	69 098 5 053	8 546 2 160	12.4 42.7	Z Z	X
	12380 12440	Industrial valves and fittings, excluding hydraulic valves and fittings Welding supplies, excluding gases	20 8	297 331 6 671	83 227 159	28.0 2.4	.3 Z	X X X
	12450 12460	Industrial containers and supplies	44 84	71 633 399 140	7 147 36 763	10.0 9.2	Z . <u>1</u>	X
	12520 12700 12714	Janitorial equipment and supplies. Sporting and recreational goods and supplies Camping and fishing equipment and accessories	21 6 6	69 568 59 244 59 244	9 848 6 830 6 830	14.2 11.5 11.5	Z Z Z	63.3 X
	12800 13150	Toys and hobby goods and supplies	6 18	20 172 90 692	2 541 15 248	12.6 16.8	Z .1	X 37.8
	13154	Other miscellaneous durable goods	18	90 692 67 503	15 248 4 288	16.8	.1 Z	X
	13400 13500	Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	101 11	739 389 140 565	97 503 14 930	13.2 10.6	.4 .1	X X X X X
	13600 14860	Knit and woven piece goods	8 9	104 559 35 578	16 689 6 830	16.0 19.2	.1 Z	X
	15300 15311	Plastics materials and basic shapes	3 433 1 135	27 821 516 10 203 000	25 940 833 4 113 066	93.2 40.3	93.2 14.8	54.4 X
	15312 15313 15314	High pressure laminates Plastics raw materials Other plastics materials and basic shapes	377 1 101 1 487	2 607 219 10 991 872 12 770 392	1 917 475 8 806 548 11 103 744	73.5 80.1 86.9	6.9 31.7 39.9	54.4 X X X X X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics,						
	15332	industrial and natural gases, liquefied petroleum (LP), and petroleum Alkalies and chlorine	426 7	4 131 504 90 990	500 223 8 899	12.1 9.8	1.8 Z	57.3 X
	15334 15335 15336	Organic fibers . Detergents and soaps . Sanitation chemicals, polishes, and waxes .	9 22 7	29 388 39 737 8 503	1 340 6 111 123	4.6 15.4 1.4	Z Z Z Z	X
	15342 15344	Adhesives, sealants, and glues. Other chemicals and allied products	312 111	2 323 715 1 823 814	121 437 360 834	5.2 19.8	.4 1.3	57.3 X X X X X X
	15800	Farm supplies	21	142 154	11 277	7.9	Z	
	16000 16150 19700	Paint, paint supplies, wallpaper, and wallpaper supplies. Wigs, yarns, and leather products Service receipts and labor charges, including installed parts	52 6 208	209 180 99 110 4 165 216	17 471 29 384 72 176	8.4 29.6 1.7	.1 .1 .3	X X X X X X
	19740 19810	Receipts for installing equipment Miscellaneous commodities Rental and operating lease receipts	6 289	71 156 1 151 252	635 144 263	.9 12.5	.3 Z .5 Z	x x

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		at end of table]	Establishments lin		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent of		
code	line code	talla di becinece and product inte		Total sales	Amount ²	Estab- lishments with the	All estab-	Response coverage ³
-			Number	(\$1,000)	(\$1,000)	product line	lishments ²	(percent)
424610		WHOLESALE TRADE—Con. Plastics materials and basic forms and shapes merchant wholesalers	3 433	х	27 821 516	x	100.0	69.0
	10200	New and rebuilt automotive parts and supplies, and trailer parts and						
	10520 10530 10540	supplies Linens, domestics, curtains, and draperies Flooring and floor coverings. Miscellaneous home furnishings, including household containers,	8 6 7	37 612 177 414 97 426	3 181 52 732 10 484	8.5 29.7 10.8	Z .2 Z	X X X
	10600 10613	flatware, pans, baskets, and kitchen utensils Rough, dressed, and finished dimensional lumber Boards	11 14 11	108 544 76 874 75 287	11 755 7 465 7 367	10.8 9.7 9.8	Z Z Z	51.2 X
	10620	Plywood and millwork . Softwood plywood, softwood veneer, and oriented strand board	63	425 570	83 324	19.6	.3	39.8
	10621	(OSB)	10	83 727	14 894	17.8	.1	х
	10622 10624	Other panels products, including hardwood plywood, hardwood veneer, and particleboard	22 29	133 560 158 572	35 699 27 304	26.7 17.2	.1 .1	X X
	10700 10714	Concrete, cement, sand, gravel, stone, brick, block, and tile	12 10	30 654 23 166	4 130 3 609	13.5 15.6	Z Z	43.4 X
	10714 10720 10721	Nonwood roofing	14 9	42 249 18 335	8 100 748	19.2 4.1	Z Z	26.2 X
	10730	Flat glass and other construction glass	6	32 084 164 439	3 971	12.4	Z .1	
	10740 11000 11120	Medical, hospital, and surgical supplies. Flat iron and steel products	31 6 43	88 469 170 425	18 865 14 612 16 995	11.5 16.5 10.0	.1 .1 .1	X X X X X X X
	11140 11150	Iron and steel wire and wire products	31 71	133 467 278 038	18 964 41 893	14.2 15.1	.1	X
	11160 11170	Other iron and steel products	13 11	47 285 244 599	993 57 973	2.1 23.7	.2 Z .2 Z Z	X
	11180 11185	Stainless steel Other stainless steel, including tubing	11 6	55 114 45 079	1 271 941	2.3 2.1		69.0 X
	11200 11220	Copper and brass	78 106	453 476 358 397	31 452 36 158	6.9 10.1	.1	X X X X X
	11400 11600 11650	Electrical apparatus and equipment . Electronic parts and equipment, excluding communications equipment . Communications equipment and supplies	20 63 7	101 714 396 648 74 130	16 363 43 061 6 120	16.1 10.9 8.3	.1 .2 Z .2	X
	11700 11800	Hardware . Plumbing and hydronic heating equipment and supplies, including gas	200	1 660 268	64 964	3.9	.2	,
	11811	appliances and water heaters	72 57	617 071 463 419	81 336 30 504	13.2 6.6	.3 .1	26.7 X
	11812 11814	Metal pipe fittings and valves, excluding pipes and tubing	36 9 29	251 198 92 813	11 094 4 427 34 378	4.4 4.8	Z Z .1	X X X
	11818 11900	Other plumbing and heating equipment and supplies Forced air heating and air-conditioning equipment and supplies	11	265 599 38 596	6 194	12.9 16.0		
	11911 11912	Forced air furnaces	6 6	21 119 21 119	1 151 1 151	5.5 5.5	Z Z Z Z	49.0 X X X
	11914 12230	Heat pumps Food-processing machinery, equipment, and parts	11 10	38 596 74 811	3 538 14 057	9.2 18.8	.1	69.0
	12232 12320	New packing, packaging, and bottling equipment	7 106	70 342 502 769	11 858 63 222	16.9 12.6	Z 2	X
	12340 12360	Materials handling machinery, equipment, and parts Other industrial machinery, equipment, and parts	8 14	10 800 75 445	1 271 10 959	11.8 14.5	.2 Z Z	X X 64.0
	12366	Other new industrial machinery and equipment, including industrial water treatment equipment	6	69 098	8 546	12.4	Z	X
	12367 12380	Used industrial machinery and equipment	20	5 053 297 331	83 227	42.7 28.0	.3	X X
	12440 12450	Welding supplies, excluding gases Industrial containers and supplies Abrasives, strapping, tapes, inks, and mechanical rubber goods	8 44	6 671 71 633	159 7 147	2.4 10.0	.3 Z Z	X X X X
	12460 12520 12700	Adrasives, strapping, tapes, links, and mechanical rubber goods Janitorial equipment and supplies Sporting and recreational goods and supplies	84 21 6	399 140 69 568 59 244	36 763 9 848 6 830	9.2 14.2 11.5	.1 Z Z Z	X X
	12714	Camping and fishing equipment and accessories	6	59 244	6 830	11.5		63.3 X
	12800 13150 13154	Toys and hobby goods and supplies	6 18 18	20 172 90 692 90 692	2 541 15 248 15 248	12.6 16.8 16.8	Z .1 .1	37.8 X
	13300 13400	Office paper, office supplies, greeting cards, and labels Paper and plastic products	12 101	67 503 739 389	4 288 97 503	6.4 13.2	Z .4	X X X X 54.4 X X X
	13500 13600	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries Knit and woven piece goods	11 8	140 565 104 559	14 930 16 689	10.6 16.0	.1 . <u>1</u>	X X
	14860 15300 15311	Grocery specialties Plastics materials and basic shapes Plastic pipes, rods, tubes, and shapes	9 3 433 1 135	35 578 27 821 516 10 203 000	6 830 25 940 833 4 113 066	19.2 93.2 40.3	Z 93.2 14.8	54.4
	15311 15312 15313	High pressure laminates Plastics raw materials	377 1 101	2 607 219 10 991 872	1 917 475 8 806 548	73.5 80.1	6.9 31.7	Î
	15314	Other plastics materials and basic shapes	1 487	12 770 392	11 103 744	86.9	39.9	ļ
	15330 15332	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum Alkalies and chlorine	426 7	4 131 504 90 990	500 223 8 899	12.1 9.8	1.8	57.3 X
	15334 15335	Organic fibers	9 22	29 388 39 737	1 340 6 111	4.6 15.4	Z Z Z Z	
	15336 15342	Sanitation chemicals, polishes, and waxes	7 312	8 503 2 323 715	123 121 437	1.4 5.2	.4	X X X X X
	15344 15800	Other chemicals and allied products	111 21	1 823 814 142 154	360 834 11 277	19.8 7.9	1.3 Z	
	16000 16150	Farm supplies Paint, paint supplies, wallpaper, and wallpaper supplies Wigs, yams, and leather products	52 6	209 180 99 110	11 277 17 471 29 384	7.9 8.4 29.6	.1 .1	X X X

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			Establishments lin		Pro	oduct line sales		
2002 NAICS code	2002 Product line code	Kind of business and product line ¹				As percent of		
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Respons coverag (percer
24610		WHOLESALE TRADE—Con. Plastics materials and basic forms and shapes merchant wholesalers—Con.						
	19700 19740 19810 19940	Service receipts and labor charges, including installed parts. Receipts for installing equipment Miscellaneous commodities Rental and operating lease receipts	208 6 289 46	4 165 216 71 156 1 151 252 203 650	72 176 635 144 263 7 902	1.7 .9 12.5 3.9	.3 Z .5 Z	
469		Other chemical and allied products merchant wholesalers	11 117	х	88 064 704	x	100.0	6
	10200 10540	New and rebuilt automotive parts and supplies, and trailer parts and supplies. Miscellaneous home furnishing including household containers,	48 9	5 319 972 17 070	121 452 2 926	2.3 17.1	.1	
	10620 10700 10712 10714	flatware, pans, baskets, and kitchen utensils Plywood and millwork Concrete, cement, sand, gravel, stone, brick, block, and tile Cement and lime Brick, block, tile, and clay or cement sewer pipe	7 14 6 6	5 257 545 54 136 10 684 41 752	525 801 5 854 100 4 819	10.0 10.8 .9 11.5	Z .6 Z Z Z	5
	10720 10740 10900	Nonwood roofing, nonwood siding, and insulation materials	13 9 7 23	44 382 15 607 14 144 21 323	8 780 2 439 2 439 2 465	19.8 15.6 17.2		
	10960 11000 11030 11050 11054	Restaurant and hotel equipment and supplies Medical, hospital, and surgical supplies. Optical and ophthalmic goods and supplies Miscellaneous professional equipment and supplies Laboratory equipment and supplies	23 162 7 11 6	1 080 453 524 302 14 144 10 532	2 405 41 374 7 088 1 951 1 390	11.6 3.8 1.4 13.8 13.2	Z Z Z Z Z Z Z Z	6
	11056 11100 11120	Laboratory equipment and supplies Veterinarians' equipment and supplies Semi-finished iron and steel products Flat iron and steel products	6 7 66	3 612 988 605 6 290 459	502 142 456 1 614 202	13.9 14.4 25.7	.2 1.8	
	11140 11150 11160 11200	Iron and steel wire and wire products Iron and steel pipes and tubing Other iron and steel products Copper and brass	56 53 6 50	470 051 642 733 9 474 592 347	18 500 10 889 1 516 21 363	3.9 1.7 16.0 3.6	Z Z Z Z Z	
	11220 11230 11400	Aluminum shapes and forms, including pipes and tubing. Other nonferrous metals, including magnesium, nickel, tin, lead, and zinc, excluding gemstones. Electrical apparatus and equipment	29 11 75	380 136 177 125 7 133 245	9 808 18 504 629 591	2.6 10.4 8.8	Z .7	
	11600 11700 11800	Electronic parts and equipment, excluding communications equipment Hardware. Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters.	162 249 73	8 569 822 699 249 169 236	701 290 70 952 21 461	8.2 10.1	.8 .1 Z	3
	11811 11812 11813 11814 11815	Plastic pipe fittings and valves, excluding pipes and tubing . Metal pipe fittings and valves, excluding pipes and tubing . Plumbing fixtures . Hydronic and gas furnaces, stoves, water heaters, excluding electric . Boilers, radiators, and convectors	15 51 29 15 7	20 276 144 186 121 467 22 014 6 451	614 15 617 3 086 197 585	3.0 10.8 2.5 .9 9.1	Z Z Z Z Z Z	3
	11818	Other plumbing and heating equipment and supplies Forced air heating and air-conditioning equipment and supplies	15 7	9 587 7 803	1 362 488	14.2	z z	
	12000	Refrigeration equipment and supplies, including commercial refrigerators Construction and mining machinery and equipment, including parts and	7	5 099	1 028	20.2	z	
	12200 12220 12300 12311	attachments Farm machinery, equipment, and parts Lawn and garden machinery, equipment, and parts Hydraulic and pneumatic pumps, motors, and parts Pumps	13 23 9 16 7	18 045 51 075 35 707 33 164 20 338	1 463 2 293 2 148 1 463 565	8.1 4.5 6.0 4.4 2.8	Z Z Z Z Z Z	Ę
	12313 12320 12330 12340	Pump and motor parts General-purpose industrial machinery, equipment, and parts Metalworking machinery, equipment, and parts Materials handling machinery, equipment, and parts	11 576 40 16	15 261 8 012 267 79 852 30 911	876 1 038 278 10 118 2 345	5.7 13.0 12.7 7.6	1.2 2 2 2 2 2 2	,
	12342 12345	New hoists and cranes Used materials handling machinery, equipment, and parts	6 6	24 692 1 644	1 015 62	4.1 3.8		4
	12360 12370 12380 12390 12391	Other industrial machinery, equipment, and parts Mechanical power transmission supplies Industrial valves and fittings, excluding hydraulic valves and fittings Hydraulic and pneumatic valves Hydraulic valves	86 6 27 13 6	973 963 11 437 36 884 31 701 21 559	233 095 1 145 1 673 975 222	23.9 10.0 4.5 3.1 1.0	.3 Z Z Z Z Z	6
	12392 12400 12430 12440	Pneumatic valves. Hydraulic and pneumatic cylinders and rotary actuators Other hydraulic and pneumatic accessories and parts Welding supplies, excluding gases.	7 16 7 996	10 142 31 710 10 730 2 492 952	753 3 392 488 683 930	7.4 10.7 4.5 27.4	Z Z Z .8	
	12450 12460 12520 12521 12522	Industrial containers and supplies. Abrasives, strapping, tapes, inks, and mechanical rubber goods. Janitorial equipment and supplies. Power janitorial equipment. Nonpower janitorial equipment	325 331 607 253 171	1 215 522 2 327 208 1 896 812 877 787 664 085	46 534 170 015 330 070 48 652 35 927	3.8 7.3 17.4 5.5 5.4	.1 .2 .4 .1 Z	
	12523 12530	Janitorial supplies Laundry and dry-cleaning equipment and supplies	561 122	1 783 617 464 432	245 491 36 229	13.8	.3 Z	
	12540 12542	Service establishment equipment and supplies, including municipal water treatment equipment. Other service establishment equipment and supplies, including municipal water treatment equipment.	9	34 628 4 416	15 120 816	43.7 18.5	z z	(
	12700 12715 12718	Sporting and recreational goods and supplies	16 9	22 923 3 185	7 317 550	31.9 17.3	Z Z	2
	12940	supplies, and playground equipment	7 9	17 517 93 641	5 833 6 341	33.3 6.8	Z Z Z	

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			Establishments lir		Pro	duct line sales		
2002 NAICS code	2002 Product line code	Kind of business and product line ¹				As percent of		
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		WHOLESALE TRADE—Con.						
42469		Other chemical and allied products merchant wholesalers—Con.						
	13160 13300 13400 13500 13600 13800 13900 14830 14850 14852 14853	Fire extinguishers and fire safety equipment Office paper, office supplies, greeting cards, and labels Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries Knit and woven piece goods Men's and boys' wear Women's, misses', and girls' wear Canned food Soft drinks and bottled water Pre-mix and post-mix bulk soft drinks Bottled water	7 11 483 311 11 9 9 6 11 7	91 202 19 021 3 196 200 10 906 963 327 255 46 820 235 133 1 499 182 11 568 7 965 4 738	9 268 2 439 367 600 1 370 960 29 266 1 951 18 172 284 254 1 989 1 679 260	10.2 12.8 11.5 12.6 8.9 4.2 7.7 19.0 17.2 21.1 5.5	2 .4 1.6 2 2 2 3 2 2 2	X X X X X X 54.0 X
	14860 14900 15300 15311 15312 15313 15314	Grocery specialties Grain, beans, and seeds Plastics materials and basic shapes Plastic pipes, rods, tubes, and shapes High pressure laminates Plastics raw materials Other plastics materials and basic shapes	23 7 370 65 13 154 153	829 112 647 683 6 134 102 221 480 147 956 4 107 680 1 870 310	123 890 116 573 679 493 18 489 9 423 497 316 154 265	14.9 18.0 11.1 8.3 6.4 12.1 8.2	.1 .1 .8 Z Z .6 .2	X X 52.9 X X X X
	15320 15330	Industrial gases	1 448	5 901 575	3 848 993	65.2	4.4	Х
	15331 15332 15334 15335 15336 15338 15341 15342 15343 15344	industrial and natural gases, liquefied petroleum (LP), and petroleum Compressed and liquefied gases, excluding liquefied petroleum (LP). Alkalies and chlorine Organic fibers Detergents and soaps Sanitation chemicals, polishes, and waxes Wood chemicals, naval stores, and gum Nonagricultural insecticides Adhesives, sealants, and glues Explosives Other chemicals and allied products	9 868 905 1 115 108 2 552 1 567 201 391 1 196 472 6 452	83 513 741 4 340 394 10 718 332 1 848 558 19 286 491 9 138 377 2 245 732 1 838 167 9 032 208 3 115 224 66 141 580	71 766 295 1 667 563 4 408 387 668 776 10 162 673 2 341 753 252 654 535 752 2 662 141 2 029 660 47 036 936	85.9 38.4 41.1 36.2 52.7 25.6 11.3 29.1 29.5 65.2 71.1	81.5 1.9 5.0 .8 11.5 2.7 .3 .6 3.0 2.3 53.4	41.7 X X X X X X X X X X X
	15400 15420 15520 15800 16000 16100 16120 16150 19700 19720 19740 19810 19940	Refined petroleum products, excluding liquefied petroleum (LP) Liquefied petroleum (LP) Other petroleum products, including asphalt, road oil, and wax Farm supplies. Paint, paint supplies, wallpaper, and wallpaper supplies Books, periodicals, newspapers, and other printed materials Art goods, including novelties and souvenirs Wigs, yarms, and leather products Service receipts and labor charges, including installed parts. Receipts for service contracts Receipts for installing equipment Miscellaneous commodities Rental and operating lease receipts	325 121 9 294 273 7 7 9 1 199 11 14 566 912	2 709 211 392 367 25 849 2 968 988 2 608 995 4 389 8 023 89 739 4 817 781 6 444 26 336 3 086 554 2 780 056	330 143 52 599 1 951 417 538 225 970 488 1 805 4 877 896 357 1 173 1 143 325 127 351 327	12.2 13.4 7.5 14.1 8.7 11.1 22.5 5.4 18.6 18.2 5.6 10.5	.4 .1 Z .5 .3 Z Z Z 1.0 Z 2 4 .4	x x x x x x x x x x x x x x x x x x x
424690	10000	Other chemical and allied products merchant wholesalers	11 117	x	88 064 704	x	100.0	61.4
	10200 10540	New and rebuilt automotive parts and supplies, and trailer parts and supplies Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	48 9	5 319 972 17 070	121 452 2 926	2.3 17.1	.1 Z	X X
	10620 10700 10712 10714	Plywood and millwork Concrete, cement, sand, gravel, stone, brick, block, and tile Cement and lime Brick, block, tile, and clay or cement sewer pipe	7 14 6 6	5 257 545 54 136 10 684 41 752	525 801 5 854 100 4 819	10.0 10.8 .9 11.5	.6 Z Z Z	X X 51.3 X X
	10720 10740 10900 10960 11000 11030 11050 11054 11056	Nonwood roofing, nonwood siding, and insulation materials Other construction products and materials Office equipment, excluding computers Restaurant and hotel equipment and supplies Medical, hospital, and surgical supplies Optical and ophthalmic goods and supplies Miscellaneous professional equipment and supplies Laboratory equipment and supplies Veterinarians' equipment and supplies	13 9 7 23 162 7 11 6 6	44 382 15 607 14 144 21 323 1 080 453 524 302 14 144 10 532 3 612	8 780 2 439 2 439 2 465 41 374 7 088 1 951 1 390 502	19.8 15.6 17.2 11.6 3.8 1.4 13.8 13.2 13.9	Z Z Z Z Z Z Z Z Z	X X X X X 61.4 X
	11100 11120 11140 11150 11160 11200 11220 11230	Semi-finished iron and steel products Flat iron and steel products Iron and steel wire and wire products Iron and steel pipes and tubing Other iron and steel products Copper and brass Aluminum shapes and forms, including pipes and tubing. Other nonferrous metals, including magnesium, nickel, fin, lead, and	7 66 56 53 6 50 29	988 605 6 290 459 470 051 642 733 9 474 592 347 380 136	142 456 1 614 202 18 500 10 889 1 516 21 363 9 808	14.4 25.7 3.9 1.7 16.0 3.6 2.6	.2 1.8 Z Z Z Z Z	X X X X X
	11400 11600 11700	zinc, excluding gemstones	11 75 162 249	177 125 7 133 245 8 569 822 699 249	18 504 629 591 701 290 70 952	10.4 8.8 8.2 10.1	Z .7 .8 .1	X X X
	11800 11811 11812 11813 11814 11815 11818	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	73 15 51 29 15 7	169 236 20 276 144 186 121 467 22 014 6 451 9 587	21 461 614 15 617 3 086 197 585 1 362	12.7 3.0 10.8 2.5 .9 9.1 14.2	Z Z Z Z Z Z Z	31.6 X X X X X X
	11900 12000	Forced air heating and air-conditioning equipment and supplies Refrigeration equipment and supplies, including commercial refrigerators	7	7 803 5 099	488 1 028	6.3 20.2	z z	x x

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			Establishments lin		Pro	duct line sales		
2002 NAICS code	2002 Product line code	Kind of business and product line ¹				As percent o		
code	iiile code		Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		WHOLESALE TRADE—Con.						
424690	10100	Other chemical and allied products merchant wholesalers—Con.						
	12100 12200	Construction and mining machinery and equipment, including parts and attachments Farm machinery, equipment, and parts	13 23	18 045 51 075	1 463 2 293	8.1 4.5	Z	X
	12220 12220 12300	Lawn and garden machinery, equipment, and parts Hydraulic and pneumatic pumps, motors, and parts	9	35 707 33 164	2 148 1 463	6.0 4.4	Z	X X X 51.3
	12311 12313	Pumps	7	20 338 15 261	565 876	2.8 5.7	Z Z Z Z Z	X X
	12320	General-purpose industrial machinery, equipment, and parts	576	8 012 267	1 038 278	13.0		
	12330 12340	Metalworking machinery, equipment, and parts	40 16	79 852 30 911	10 118 2 345	12.7 7.6	Z Z	X 44.2
	12342 12345	New hoists and cranes	6 6	24 692 1 644	1 015 62	4.1 3.8	1.2 Z Z Z Z Z	X X 44.2 X X
	12360 12370	Other industrial machinery, equipment, and parts	86 6	973 963 11 437	233 095 1 145	23.9 10.0	.3	X X X
	12380 12390	Industrial valves and fittings, excluding hydraulic valves and fittings	27 13	36 884 31 701	1 673 975	4.5 3.1	Ž	X 61.4
	12391 12392	Hydraulic valves Pneumatic valves	6 7	21 559 10 142	222 753	1.0 7.4	.3 Z Z Z Z Z	X
	12400	Hydraulic and pneumatic cylinders and rotary actuators	16	31 710	3 392	10.7		
	12430 12440	Other hydraulic and pneumatic accessories and parts Welding supplies, excluding gases	7 996	10 730 2 492 952	488 683 930	4.5 27.4	Z Z .8	X X X X
	12450 12460	Industrial containers and supplies	325 331	1 215 522 2 327 208	46 534 170 015	3.8 7.3	.1 .2 .4	X
	12520 12521 12522	Janitorial equipment and supplies. Power janitorial equipment Nonpower janitorial equipment Janitorial supplies	607 253 171	1 896 812 877 787 664 085	330 070 48 652 35 927	17.4 5.5	.4 .1 Z	46.8 X X X
	12523	Janitorial supplies	561	1 783 617	245 491	5.4 13.8	.3	x
	12530 12540	Laundry and dry-cleaning equipment and supplies	122	464 432	36 229	7.8	Z	Х
	12542	treatment equipment	9	34 628	15 120	43.7	Z	61.4
	12700	municipal water treatment equipment	7	4 416	816	18.5	Z	X
	12700 12715 12718	Sporting and recreational goods and supplies Athletic equipment and accessories Other sporting and recreational goods, including go-carts, bingo	16 9	22 923 3 185	7 317 550	31.9 17.3	Z Z	29.7 X
		supplies, and playground equipment	7	17 517	5 833	33.3	z	Х
	12940 13150	Recyclable materials, excluding metals and paper	9 9	93 641 35 956	6 341 2 676	6.8 7.4	Z Z Z Z	X X
	13160 13300	Fire extinguishers and fire safety equipment Office paper, office supplies, greeting cards, and labels	7 11	91 202 19 021	9 268 2 439	10.2 12.8	Z Z	X
	13400 13500	Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	483 311	3 196 200 10 906 963	367 600 1 370 960	11.5 12.6	.4 1. <u>6</u>	X
	13600 13800 13900	Knit and woven piece goods Men's and boys' wear Women's, misses', and girls' wear	11 9 9	327 255 46 820 235 133	29 266 1 951 18 172	8.9 4.2 7.7	Z	, X
	14830 14850	Canned food	6	1 499 182 11 568	284 254 1 989	19.0 17.2	.3	X 54.0
	14852 14853	Soft drinks and bottled water . Pre-mix and post-mix bulk soft drinks Bottled water	7 7	7 965 4 738	1 679 260	21.1 5.5	Z Z .3 Z Z Z	X X X X X X X 54.0 X
	14860	Grocery specialties	23	829 112	123 890	14.9	.1	X
	14900 15300	Grain, beans, and seeds	7 370	647 683 6 134 102	116 573 679 493	18.0 11.1	.1 . <u>8</u>	52.9
	15311 15312	Plastic pipes, rods, tubes, and shapes	65 13	221 480 147 956	18 489 9 423	8.3 6.4	.8 Z Z	X X X
	15313 15314	Plastics raw materials	154 153	4 107 680 1 870 310	497 316 154 265	12.1 8.2	.6 .2	X
	15320 15330	Industrial gases	1 448	5 901 575	3 848 993	65.2	4.4	Х
	15331	industrial and natural gases, liquefied petroleum (LP), and petroleum Compressed and liquefied gases, excluding liquefied petroleum (LP)	9 868 905	83 513 741 4 340 394	71 766 295 1 667 563	85.9 38.4	81.5 1.9	41.7 X
	15332 15334	Alkalies and chlorine	1 115 108	10 718 332 1 848 558	4 408 387 668 776	41.1 36.2	5.0	X
	15335 15336	Detergents and soaps	2 552 1 567	19 286 491 9 138 377	10 162 673 2 341 753	52.7 25.6	11.5 2.7	X
	15338 15341	Wood chemicals, naval stores, and gum Nonagricultural insecticides	201 391	2 245 732 1 838 167	252 654 535 752	11.3 29.1	.3	X
	15342 15343 15344	Adhesīves, sealants, and glues. Explosives. Other chemicals and allied products.	1 196 472 6 452	9 032 208 3 115 224 66 141 580	2 662 141 2 029 660 47 036 936	29.5 65.2 71.1	3.0 2.3 53.4	X X X X X X X X
	15400	Refined petroleum products, excluding liquefied petroleum (LP)	325	2 709 211	330 143	12.2	.4	
	15420 15520	Liquefied petroleum (LP)	121 9	392 367 25 849	52 599 1 951	13.4 7.5		X X X X X X X X X X X X X X X X X X X
	15800 16000	Farm supplies. Paint, paint supplies, wallpaper, and wallpaper supplies.	294 273	2 968 988 2 608 995	417 538 225 970	14.1 8.7	.1 Z .5 .3 Z Z Z	X
	16100 16120	Books, periodicals, newspapers, and other printed materials	7 7 9	4 389 8 023 89 739	488 1 805	11.1 22.5 5.4	Z Z	X
	16150 19700 19720	Wigs, yarns, and leather products Service receipts and labor charges, including installed parts Receipts for service contracts	1 199 11	4 817 781 6 444	4 877 896 357 1 173	18.6 18.2	1.0	\$
	19740 19810	Receipts for installing equipment Miscellaneous commodities	14 566	26 336 3 086 554	1 463 325 127	5.6 10.5	Z Z .4	X X
	19940	Rental and operating lease receipts	912	2 780 056	351 327	12.6	.4	
4247	I	Petroleum and petroleum products merchant wholesalers	7 961	χl	326 016 021	x	100.0	70.3

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			Establishments lir		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent of		
code	line code		Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		WHOLESALE TRADE—Con.						
4247	10000	Petroleum and petroleum products merchant wholesalers — Con.						
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies. Petroleum products marketing equipment	338 220	2 967 370 2 965 287	181 877 48 556	6.1 1.6	.1	X
	10300 11650	Tires and tubes Communications equipment and supplies	260 7	1 451 549 2 921 746	47 679 32 108	3.3 1.1	Z Z	X X
	11700 11900	HardwareForced air heating and air-conditioning equipment and supplies	187 10	1 927 840 57 395	29 173 2 309	1.5 4.0	Z Z	X
	12320 12350 12440	General-purpose industrial machinery, equipment, and parts. Oil well, oil refinery, and pipeline machinery, equipment, and supplies Welding supplies, excluding gases	235 57 12	1 968 051 1 035 947 19 771	46 104 118 165 2 741	2.3 11.4 13.9	Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z	X X X X X X X X X X X X X X X X X X X
	14400 14860	Confectioneries Grocery specialties Grain, beans, and seeds	16 238	36 951 4 621 128	2 694 526 385	7.3 11.4	Z .2	X
	14900 15320	Grain, beans, and seeds Industrial gases Chemicals and allied products, excluding agricultural chemicals, plastics,	13 12	12 089 627 155 403	157 680 23 334	1.3 15.0	Z Z	X
	15330 15400	industrial and natural gases, liquefied petroleum (LP), and petroleum	603 7 227	35 286 155 285 060 989	1 029 321 246 566 618	2.9 86.5	.3 75.6	X 68.9
	15411 15412	Aviation gasoline Motor gasoline Special naphtha	581 5 305	27 813 655 262 628 860	1 567 347 143 236 904	5.6 54.5	.5 43.9	X 68.9 X X X X X
	15413 15414	Special naphtha Jet fuel, naphtha or kerosene No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil	144 1 717	28 032 633 141 109 217	2 022 139 10 157 476	7.2 7.2	.6 3.1	X
	15415 15416	All other distillate fuel oil, including no. 2 diesei and no. 2 neating oil	4 913 1 599	232 796 862 81 532 308	57 988 546 7 160 992	24.9 8.8	17.8 2.2	
	15417 15418	Residual fuel oil, including no. 5 and no. 6 heavy diesel	342 3 984	73 880 453 69 032 314	10 118 504 14 314 710	13.7 20.7	3.1 4.4	X X X
	15420 15500 15520	Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax	768 210 458	43 861 135 99 561 350 40 796 380	8 807 573 53 246 981 3 577 941	20.1 53.5 8.8	2.7 16.3	X X X X X X X
	15800 15900	Farm supplies	182 26	3 928 318 164 925	137 490 19 732	3.5 12.0	1.1 Z Z	x X
	16150 19700	Farm supplies. Tobacco and tobacco products Wigs, yarns, and leather products Service receipts and labor charges, including installed parts.	7 685	36 239 10 702 302	8 787 304 228	24.2 2.8	Z Z Z .1	X
	19810 19840 19940	Miscellaneous commodities . Pipeline transportation receipts . Rental and operating lease receipts .	882 30 511	59 062 704 692 262 25 022 549	6 424 382 19 194 161 438	10.9 2.8 .6	2.0 Z .1	X
42471	19940	Petroleum bulk stations and terminals	4 776	23 022 349 X	201 835 974	x	100.0	67.2
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies.	229	2 382 357	113 245	4.8	.1	×
	10250 10300	Petroleum products marketing equipment	169 214	2 506 645 1 304 479	39 841 45 500	1.6 3.5	Z Z	X
	11700 11900 12320	Hardware	146 10	1 480 115 57 395 1 794 056	20 458 2 309 36 299	1.4 4.0 2.0	Z Z	X
	12350 12350 12440	General-purpose industrial machinery, equipment, and parts Oil well, oil refinery, and pipeline machinery, equipment, and supplies Welding supplies, excluding gases. Confectioneries	166 34 7	815 886 17 592	11 404 2 741	1.4 15.6	Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z	X X
	14400 14860	Confectioneries Grocery specialties	16 185	36 951 4 163 576	2 694 486 077	7.3 11.7	.2	X X X X X X X X
	14900 15320 15330	Grocery specialties Grain, beans, and seeds Industrial gases Chemicals and allied products, excluding agricultural chemicals, plastics,	11 7	1 526 708 153 224	105 389 23 334	6.9 15.2	.1 Z	X
	15400	industrial and natural gases, liquefied petroleum (LP), and petroleum Refined petroleum products, excluding liquefied petroleum (LP)	406 4 568	5 152 191 183 642 805	274 238 173 825 987	5.3 94.7	.1 86.1	X 65.3
	15411 15412	Aviation gasoline	415 3 643	14 669 646 168 690 741	848 754 103 201 288	5.8 61.2	.4 51.1	X
	15413 15414 15415	Special naphtha Jet fuel, naphtha or kerosene No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil	96 1 292 3 430	2 893 778 71 396 312 158 735 066	278 486 4 892 999 43 955 109	9.6 6.9 27.7	.1 2.4 21.8	X X X
	15416 15417	All other distillate fuel oil, including no. 1 and no. 4 diesel and heating oil	1 250 203	70 416 682 14 235 323	6 664 238 4 422 153	9.5 31.1	3.3 2.2	X X X
	15418 15420	Lubricating oil and greases	2 845 500	35 421 180 17 939 257	9 562 960 4 233 315	27.0 23.6	4.7 2.1	
	15500 15520	Crude oil	87 143	27 739 782 10 682 513	16 018 726 1 016 801	57.7 9.5	7.9	x x x x x x x
	15800 15900 19700	Farm supplies Tobacco and tobacco products Service receipts and labor charges, including installed parts	157 21 532	937 462 114 812 8 784 283	71 150 6 659 243 070	7.6 5.8 2.8	.5 Z Z .1	X
	19700 19810 19840	Service receipts and labor charges, including installed parts. Miscellaneous commodities Pipeline transportation receipts	622 26	35 174 980 676 080	4 952 655 14 836	14.1 2.2	2.5 Z .1	X X X
404740	19940	Rental and operating lease receipts	397	23 530 057	142 918	.6		
424710	10200	Petroleum bulk stations and terminals	4 776	X	201 835 974	X	100.0	67.2
	10250	supplies	229 169	2 382 357 2 506 645	113 245 39 841	4.8 1.6	.1 Z	X
	10300 11700 11900	Tires and tubes Hardware. Forced air heating and air-conditioning equipment and supplies	214 146 10	1 304 479 1 480 115 57 395	45 500 20 458 2 309	3.5 1.4 4.0	Z Z Z Z Z Z Z Z 2 2 2 2 2 2 2 2 2 2 2 2	X
	12320 12350	General-purpose industrial machinery, equipment, and parts Oil well, oil refinery, and pipeline machinery, equipment, and supplies	166 34	1 794 056 815 886	36 299 11 404	2.0 1.4	Z Z	x X
	12440 14400	Welding supplies, excluding gases	7 16	17 592 36 951	2 741 2 694	15.6 7.3	Z Z	X
	14860 14900 15320	Grocery specialties Grain, beans, and seeds Industrial gases	185 11 7	4 163 576 1 526 708 153 224	486 077 105 389 23 334	11.7 6.9 15.2	.2 .1 Z	X X X X X X X X
	15320	Chemicals and allied products, excluding agricultural chemicals, plastics,	·	100 224	23 334	15.2		^

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			Establishments lir		Pro	duct line sales		
2002 NAICS code	2002 Product line code	Kind of business and product line ¹				As percent o		
	inic dodd		Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Respons coverage (percen
		WHOLESALE TRADE—Con.						
710		Petroleum bulk stations and terminals—Con.						
	15400 15411 15412 15413 15414 15415 15416	Refined petroleum products, excluding liquefied petroleum (LP)	4 568 415 3 643 96 1 292 3 430	183 642 805 14 669 646 168 690 741 2 893 778 71 396 312 158 735 066	173 825 987 848 754 103 201 288 278 486 4 892 999 43 955 109	94.7 5.8 61.2 9.6 6.9 27.7	86.1 .4 51.1 .1 2.4 21.8	65
	15417 15418	oil	1 250 203 2 845	70 416 682 14 235 323 35 421 180	6 664 238 4 422 153 9 562 960	9.5 31.1 27.0	3.3 2.2 4.7	
	15420 15500 15520 15800 15900 19700 19810 19840 19940	Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax Farm supplies Tobacco and tobacco products Service receipts and labor charges, including installed parts. Miscellaneous commodities Pipeline transportation receipts Rental and operating lease receipts	500 87 143 157 21 532 622 26 397	17 939 257 27 739 782 10 682 513 937 462 114 812 8 784 283 35 174 980 676 080 23 530 057	4 233 315 16 018 726 1 016 801 71 150 6 659 243 070 4 952 655 14 836 142 918	23.6 57.7 9.5 7.6 5.8 2.8 14.1 2.2	2.1 7.9 .5 Z Z .1 2.5 Z	
72		Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	3 185	x	124 180 047	x	100.0	75.
	10200 10250 10300 11700 12320 12350 14860	New and rebuilt automotive parts and supplies, and trailer parts and supplies Petroleum products marketing equipment. Tires and tubes Hardware. General-purpose industrial machinery, equipment, and parts Oil well, oil refinery, and pipeline machinery, equipment, and supplies Grocery specialties	109 51 46 41 69 23 53	585 013 458 642 147 070 447 725 173 995 220 061 457 552	68 632 8 715 2 179 8 715 9 805 106 761 40 308	11.7 1.9 1.5 1.9 5.6 48.5 8.8	.1 Z Z Z Z .1 Z	
	15330 15400 15411 15412 15413 15414 15415 15416	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum. Refined petroleum products, excluding liquefied petroleum (LP). Aviation gasoline. Motor gasoline. Special naphtha Jet fuel, naphtha or kerosene. No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil All other distillate fuel oil, including no. 1 and no. 4 diesel and heating	197 2 659 166 1 662 48 425 1 483	30 133 964 101 418 184 13 144 009 93 938 119 25 138 855 69 712 905 74 061 796	755 083 72 740 631 718 593 40 035 616 1 743 653 5 264 477 14 033 437	2.5 71.7 5.5 42.6 6.9 7.6 18.9	.6 58.6 .6 32.2 1.4 4.2 11.3	74.
	15417 15418	oil Residual fuel oil, including no. 5 and no. 6 heavy diesel Lubricating oil and greases	349 139 1 139	11 115 626 59 645 130 33 611 134	496 754 5 696 351 4 751 750	4.5 9.6 14.1	.4 4.6 3.8	
	15420 15500 15520 15800 19700 19810 19940	Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax Farm supplies Service receipts and labor charges, including installed parts. Miscellaneous commodities Rental and operating lease receipts	268 123 315 25 153 260 114	25 921 878 71 821 568 30 113 867 2 990 856 1 918 019 23 887 724 1 492 492	4 574 258 37 228 255 2 561 140 66 340 61 158 1 471 727 18 520	17.6 51.8 8.5 2.2 3.2 6.2 1.2	3.7 30.0 2.1 .1 .2 1.2 Z	
720		Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	3 185	x	124 180 047	x	100.0	75.
	10200 10250 10300 11700 12320 12350 14860 15330	New and rebuilt automotive parts and supplies, and trailer parts and supplies Petroleum products marketing equipment Tires and tubes Hardware General-purpose industrial machinery, equipment, and parts Oil well, oil refinery, and pipeline machinery, equipment, and supplies Grocery specialties Chemicals and allied products, excluding agricultural chemicals, plastics,	109 51 46 41 69 23 53	585 013 458 642 147 070 447 725 173 995 220 061 457 552	68 632 8 715 2 179 8 715 9 805 106 761 40 308	11.7 1.9 1.5 1.9 5.6 48.5 8.8	.1 Z Z Z Z .1 Z)
	15400 15411 15412 15413 15414 15415 15416	Chemicals and natural gases, liquefied petroleum (LP), and petroleum Refined petroleum products, excluding liquefied petroleum (LP), and petroleum Aviation gasoline Motor gasoline Special naphtha Jet fuel, naphtha or kerosene No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil All other distillate fuel oil, including no. 1 and no. 4 diesel and heating	197 2 659 166 1 662 48 425 1 483	30 133 964 101 418 184 13 144 009 93 938 119 25 138 855 69 712 905 74 061 796	755 083 72 740 631 718 593 40 035 616 1 743 653 5 264 477 14 033 437	2.5 71.7 5.5 42.6 6.9 7.6 18.9	.6 58.6 .6 32.2 1.4 4.2 11.3	74. 74.)
	15417 15418	oil	349 139 1 139	11 115 626 59 645 130 33 611 134	496 754 5 696 351 4 751 750	4.5 9.6 14.1	.4 4.6 3.8	
	15420 15500 15520 15800 19700 19810 19940	Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax Farm supplies. Service receipts and labor charges, including installed parts. Miscellaneous commodities Rental and operating lease receipts.	268 123 315 25 153 260 114	25 921 878 71 821 568 30 113 867 2 990 856 1 918 019 23 887 724 1 492 492	4 574 258 37 228 255 2 561 140 66 340 61 158 1 471 727 18 520	17.6 51.8 8.5 2.2 3.2 6.2 1.2	3.7 30.0 2.1 .1 .2 7 1.2 Z	

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			Establishments v		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent o		
code	line code		Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Respon coverag (perce
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.						
6		Chemical and allied products merchant wholesalers	13 119	x	67 283 469	x	100.0	7:
	10100 10200	New and used automobiles, motorcycles, and trailers	7	18 817	5 524	29.4	Z	
	10500	supplies Household china, glassware, crockery, and plastic housewares,	53	5 335 379	122 723	2.3	.2	
	10520 10530	excluding paper dishes, cups, napkins, and plastic utensils	6 8 7	11 342 187 168 56 838	1 293 53 707 10 981	11.4 28.7 19.3	Z .1 Z	
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	18	79 173	13 726	17.3		
	10600 10613	Rough, dressed, and finished dimensional lumber Boards	16 11	83 702 75 287	8 440 7 367	10.1 9.8	Z Z Z	;
	10620 10700	Plywood and millwork	68 26	5 636 674 84 790	601 246 9 984	10.7 11.8	.9	į
	10712 10714	Cement and lime Brick, block, tile, and clay or cement sewer pipe	6	10 684 64 918	100 8 428	.9 13.0	.9 Z Z Z	•
	10720 10721	Nonwood roofing, nonwood siding, and insulation materials	27 9	86 631 18 335	16 880 748	19.5	Z Z Z	:
	10723	Nonwood roofing	15	45 731	8 802	4.1 19.2		
	10730 10740	Flat glass and other construction glass	6 38	32 084 139 813	3 971 19 752	12.4 14.1	Z Z Z .1 .2 Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z	
	10900 10960 11000	Office equipment, excluding computers. Restaurant and hotel equipment and supplies. Medical, hospital, and surgical supplies.	10 25 139	18 750 30 059 575 560	2 598 3 418 41 619	13.9 11.4 7.2	ZZ	
	11020 11050	Dental equipment, instruments, and supplies Miscellaneous professional equipment and supplies.	7 11	19 603 14 144	476 1 951	2.4 13.8	Z Z	
	11054 11056	Laboratory equipment and supplies Veterinarians' equipment and supplies	6	10 532 3 612	1 390 502	13.2 13.9	Z Z	
	11120 11140	Flat iron and steel products Iron and steel wire and wire products	104 85	5 943 410 563 285	1 620 923 26 600	27.3 4.7	2.4	
	11150 11160	Iron and steel pipes and tubing Other iron and steel products	122 14	918 622 23 451	52 185 2 151	5.7 9.2	2.4 Z .1 Z	
	11170 11173	Alloy steel Pipes, tubing, and plates	16 11	462 119 244 599	71 142 57 973	15.4 23.7	.1	
	11180 11185	Stainless steel Other stainless steel, including tubing	15 8	56 785 46 262	1 864 967	3.3 2.1	Z	
	11200	Copper and brass	124	1 006 395	44 190	4.4	.1	
	11220 11230	Aluminum shapes and forms, including pipes and tubing. Other nonferrous metals, including magnesium, nickel, tin, lead, and zinc, excluding gemstones.	113	631 565 78 176	35 221 20 306	5.6 26.0	.1 Z	
	11400 11600	Electrical apparatus and equipment	57 178	5 352 188 6 978 662	284 922 589 312	5.3 8.4	.4	
	11700 11800	Hardware Plumbing and hydronic heating equipment and supplies, including gas	422	1 358 979	126 742	9.3	.2	
	11900	appliances and water heaters Forced air heating and air-conditioning equipment and supplies	142 18	653 193 46 399	96 111 6 682	14.7 14.4	.1 Z	
	11911 11912 11914	Forced air furnaces Central air-conditioners Heat pumps	6 6 11	21 119 21 119 38 596	1 151 1 151 3 538	5.5 5.5 9.2	Z Z Z Z Z	
	11916	Air cleaning and filtration systems	7	7 803	488	6.3	Ž	
	12000	Refrigeration equipment and supplies, including commercial refrigerators	9	8 117	1 981	24.4	z	
	12100 12200	Construction and mining machinery and equipment, including parts and attachments Farm machinery, equipment, and parts	15 26	35 993 51 120	1 781 1 951	4.9 3.8	Z	
	12220 12220 12230	Lawn and garden machinery, equipment, and parts Food-processing machinery, equipment, and parts.	9	33 970 78 733	1 463 15 281	4.3 19.4	Z Z Z Z Z	
	12300 12311	Hydraulic and pneumatic pumps, motors, and parts	18 7	34 911 20 338	1 781 565	5.1 2.8	Z Z	
	12313 12320	Pump and motor parts General-purpose industrial machinery, equipment, and parts	13 618	17 008 7 971 107	1 088 1 088 225	6.4 13.7	Z 1.6	
	12320 12330 12340	Metalworking machinery, equipment, and parts Materials handling machinery, equipment, and parts	45 24	91 129 41 711	11 230 3 616	12.3 8.7	Z Z	
	12341 12342	New conveying equipment	11 14	28 079 35 492	811 1 136	2.9 3.2	Z Z Z Z Z	
	12343 12345	New forklifts	11 14	18 214 12 444	608 667	3.3 5.4	Z Z	
	12350 12360	Oil well, oil refinery, and pipeline machinery, equipment, and supplies Other industrial machinery, equipment, and parts	6 100	8 575 1 049 408	1 293 244 054	15.1 23.3	Z	
	12370 12371	Mechanical power transmission supplies Bearings and bushings	9 7	15 249 13 566	1 939 885	12.7 6.5	.4 Z Z	:
	12380	Industrial valves and fittings, excluding hydraulic valves and fittings	47	334 215	84 900	25.4	.1	
	12390 12391	Hydraulic and pneumatic valves	16 9	50 761 40 619	3 516 2 763	6.9 6.8	Z Z	
	12392 12400	Pneumatic valves	7 15	10 142 28 198	753 1 293	7.4 4.6	z z	:
	12412	Pneumatic cylinders and rotary actuators	10	21 745	880	4.0	Z Z	-
	12420 12430	Hydraulic and pneumatic connectors and assemblies Other hydraulic and pneumatic accessories and parts Modified cumulic and pneumatic accessories.	7 10	7 271 29 790	806 5 253	11.1 17.6	Z Z	
	12440 12450 12460	Welding supplies, excluding gases Industrial containers and supplies Abrasives, strapping, tapes, inks, and mechanical rubber goods	868 366 408	1 922 348 1 282 925 2 629 945	525 764 52 617 190 797	27.4 4.1 7.3	.8 .1 .3	

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			Establishments lir		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent of		
code	line code	talla di sacandos alla producti inc	Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.						
4246		Chemical and allied products merchant wholesalers—Con.						
	12520 12521 12522 12523	Janitorial equipment and supplies. Power janitorial equipment Nonpower janitorial equipment Janitorial supplies	569 210 128 518	1 312 260 386 979 179 546 1 194 410	130 324 27 577 7 898 94 849	9.9 7.1 4.4 7.9	.2 Z Z .1	47.1 X X X
	12530 12540	Laundry and dry-cleaning equipment and supplies	122	466 696	26 441	5.7	z	×
	12542	treatment equipment . Other service establishment equipment and supplies, including	11	38 599	16 391	42.5	z	64.3
		municipal water treatment equipment	7	4 416	816	18.5	z	Х
	12700 12714 12715 12718	Sporting and recreational goods and supplies Camping and fishing equipment and accessories Athletic equipment and accessories Other sporting and recreational goods, including go-carts, bingo supplies, and playground equipment	22 6 9 7	82 167 59 244 3 185 17 517	14 147 6 830 550 5 833	17.2 11.5 17.3	Z Z Z Z	57.8 X X
	12800 12940 13000 13120	Toys and hobby goods and supplies Recyclable materials, excluding metals and paper Jewelry, diamonds, gemstones, and watches Non-lumber forest products, including cordwood, hewn posts, poles, and	11 9 6	22 123 93 641 15 121	2 541 6 341 2 892	11.5 6.8 19.1	Z Z Z	X X X
	13150 13154	railroad ties Miscellaneous durable goods Other miscellaneous durable goods	6 27 18	19 804 126 648 90 692	1 293 17 924 15 248	6.5 14.2 16.8	Z Z Z	28.7 28.7 X
	13160 13200 13300 13400 13500 13600 13612 13613	Fire extinguishers and fire safety equipment Printing and writing paper. Office paper, office supplies, greeting cards, and labels Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries Knit and woven piece goods Cotton, including blends Synthetics, excluding synthetic knits	7 7 23 528 315 17 6 6	91 202 71 821 86 524 2 705 279 4 353 929 391 581 5 892 277 306	9 268 3 233 6 727 359 426 420 796 40 702 683 19 525	10.2 4.5 7.8 13.3 9.7 10.4 11.6 7.0	Z Z Z .5 .6 .1 Z	X X X X 39.6 X X
	13800 13900 14830 14850 14852 14853	Men's and boys' wear . Women's, misses', and girls' wear Canned food Soft drinks and bottled water Pre-mix and post-mix bulk soft drinks Bottled water	11 10 6 11 7 7	52 379 256 233 46 287 11 568 7 965 4 738	2 586 11 809 6 512 1 989 1 679 260	4.9 4.6 14.1 17.2 21.1 5.5	Z Z Z Z Z Z	X X X 63.5 X X
	14860 14900 15300 15311 15312 15313 15314	Grocery specialties Grain, beans, and seeds Plastics materials and basic shapes. Plastic pipes, rods, tubes, and shapes High pressure laminates Plastics raw materials Other plastics materials and basic shapes	32 7 3 573 1 149 345 1 192 1 515	864 690 647 683 19 823 312 3 698 604 1 316 474 11 529 279 5 227 505	130 720 116 573 14 834 698 2 628 928 637 977 7 773 648 3 794 145	15.1 18.0 74.8 71.1 48.5 67.4 72.6	.2 .2 22.0 3.9 .9 11.6 5.6	X X 58.9 X X X
	15320 15330	Industrial gases	1 103	2 731 476	1 659 502	60.8	2.5	Х
	15331 15332 15334 15335 15336 15338 15341 15342 15343 15344	industrial and natural gases, liquefied petroleum (LP), and petroleum (Compressed and liquefied gases, excluding liquefied petroleum (LP). Alkalies and chlorine. Organic fibers. Detergents and soaps. Sanitation chemicals, polishes, and waxes. Wood chemicals, naval stores, and gum Nonagricultural insecticides. Adhesives, sealants, and glues. Explosives. Other chemicals and allied products	9 286 835 1 114 113 2 348 1 504 180 371 1 453 342 5 902	51 286 176 3 221 205 8 487 025 934 095 8 909 283 6 606 771 2 040 148 1 443 416 8 172 542 2 038 152 43 201 881	41 130 884 837 643 2 264 689 372 738 2 159 324 1 345 166 123 222 427 788 1 941 422 1 069 660 30 589 232	80.2 26.0 26.7 39.9 24.2 20.4 6.0 29.6 23.8 52.5 70.8	61.1 1.2 3.4 .6 3.2 2.0 .2 .6 2.9 1.6 45.5	54.1 X X X X X X X X X X
	15400 15420 15520 15800 16000 16100 16120 16121 16122	Refined petroleum products, excluding liquefied petroleum (LP) Liquefied petroleum (LP) Other petroleum products, including asphalt, road oil, and wax Farm supplies. Paint, paint supplies, wallpaper, and wallpaper supplies Books, periodicals, newspapers, and other printed materials Art goods, including novelties and souvenirs Art goods. Novelties and souvenirs	301 114 9 310 309 10 10 7 6	2 583 575 382 093 25 849 2 216 950 2 044 533 47 909 26 289 23 207 20 851	325 489 51 229 1 951 305 867 167 754 964 5 617 3 101 2 174	12.6 13.4 7.5 13.8 8.2 2.0 21.4 13.4 10.4	.5 .1 Z .5 .2 Z Z Z	X X X X X 59.6 X X
	16130 16150 19700 19720 19740 19810 19940	Textile bags, bagging, and burlap. Wigs, yarns, and leather products Service receipts and labor charges, including installed parts. Receipts for service contracts Receipts for installing equipment Miscellaneous commodities Rental and operating lease receipts.	10 15 1 325 11 20 815 914	14 679 188 849 3 690 413 4 548 97 492 3 382 816 2 597 221	2 700 34 261 298 321 488 2 098 395 524 322 013	18.4 18.1 8.1 10.7 2.2 11.7 12.4	Z .1 .4 Z Z .6 .5	X X X X X X
42461		Plastics materials and basic forms and shapes merchant wholesalers	3 241	x	15 883 080	x	100.0	75.7
	10520 10540	Linens, domestics, curtains, and draperies	6	177 414	52 732	29.7	.3	X
	10600 10613	flatware, pans, baskets, and kitchen utensils Rough, dressed, and finished dimensional lumber Boards	9 14 11	62 103 76 874 75 287	10 800 7 465 7 367	17.4 9.7 9.8	.1 Z Z	56.2 X

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			Establishments v lin		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent o		
code	line code		Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.						
2461		Plastics materials and basic forms and shapes merchant wholesalers—Con.						
	10620 10621	Plywood and millwork	61	379 129	75 445	19.9	.5	40.6
	10622	Other panels products, including hardwood plywood, hardwood	10	83 727	14 894	17.8	.1	>
	10624	veneer, and particleboard Wood millwork, including moldings, doors, windows, and cabinets	22 27	133 560 112 131	35 699 19 425	26.7 17.3	.2 .1	>
	10700 10714	Concrete, cement, sand, gravel, stone, brick, block, and tile	12 10	30 654 23 166	4 130 3 609	13.5 15.6	Z Z	47.
	10720 10721	Nonwood roofing, nonwood siding, and insulation materials	14 9	42 249 18 335	8 100 748	19.2 4.1	.1 Z	28.7
	10730 10740	Flat glass and other construction glass	6 29	32 084 124 206	3 971 17 313	12.4 13.9	Z .1))
	11000 11120	Medical, nospital, and surgical supplies. Flat iron and steel products Iron and steel wire and wire products	6 43	88 469 170 425	14 612 16 995	16.5 10.0	.1 .1	>
	11140 11150	Iron and steel wire and wire products Iron and steel pipes and tubing	29 69	93 234 275 889	8 100 41 296	8.7 15.0	.1 .3	>
	11160 11170 11180	Iron and steel pipes and tubing Other iron and steel products Alloy steel Stainless steel	8 11 11	13 977 244 599 55 114	635 57 973 1 271	4.5 23.7 2.3	.3 Z .4 Z Z))))) 75
	11185	Stainless steel Other stainless steel, including tubing	6 76	45 079 447 268	941 30 019	2.1		
	11220 11220 11400	Copper and brass Aluminum shapes and forms, including pipes and tubing Electrical apparatus and equipment	84 18	251 429 55 273	25 413 14 930	10.1 27.0	.2 .2 .1)))
	11600 11700	Electrical apparatus and equipment	55 178	248 253 730 622	34 943 64 009	14.1	.2	>
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	69	483 957	74 650	15.4		
	11900 11911	Forced air heating and air-conditioning equipment and supplies	11 6 6	38 596 21 119	6 194 1 151	16.0 5.5	.5 Z Z Z Z	53.8 53.8)
	11912 11914	Central air-conditioners. Heat pumps	11	21 119 38 596	1 151 3 538	5.5 9.2	Z	
	12230 12320	Food-processing machinery, equipment, and parts	8 96	73 856 362 134	13 818 59 879	18.7 16.5	.1 .4 Z)
	12340 12360 12366	Materials handling machinery, equipment, and parts Other industrial machinery, equipment, and parts Other new industrial machinery and equipment, including industrial	8 14	10 800 75 445	1 271 10 959	11.8 14.5	.1	70.2
	12367	water treatment equipment Used industrial machinery and equipment	6 6	69 098 5 053	8 546 2 160	12.4 42.7	.1 Z)
	12380 12440	Industrial valves and fittings, excluding hydraulic valves and fittings	20 8	297 331 6 671	83 227 159	28.0 2.4	.5 Z Z	>
	12450 12460	Industrial containers and supplies. Abrasives, strapping, tapes, inks, and mechanical rubber goods	44 79	71 633 309 244	7 147 21 124	10.0 6.8	Z .1))))
	12520 12700	Janitorial equipment and supplies. Sporting and recreational goods and supplies	21 6	69 568 59 244	9 848 6 830	14.2 11.5	.1 Z Z	69.t 69.t
	12714	Camping and fishing equipment and accessories	6	59 244 20 172	6 830 2 541	11.5 12.6	z z	>
	13150 13154	Miscellaneous durable goods Other miscellaneous durable goods	18 18	90 692 90 692	15 248 15 248	16.8 16.8	.1	41.5 X
	13300 13400	Office paper, office supplies, greeting cards, and labels	12 96	67 503 615 946	4 288 69 568	6.4 11.3	Z .4)
	13500 13600	Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries Knit and woven piece goods	11 6	140 565 64 326	14 930 11 436	10.6 17.8	.1 .1 Z	60
	14860 15300	Grocery specialties Plastics materials and basic shapes.	9 3 241	35 578 15 883 080	6 830 14 426 445	19.2 90.8	90.8	60. ₍
	15311 15312	Plastic pipes, rods, tubes, and shapes High pressure laminates	1 084 332 1 042	3 477 124 1 168 518 8 131 184	2 610 439 628 554 7 440 942	75.1 53.8	16.4 4.0 46.8	,
	15313 15314	Plastics raw materials Other plastics materials and basic shapes	1 396	4 841 480	3 746 510	91.5 77.4	23.6	Ś
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .	386	2 336 083	250 953	10.7	1.6	65.5
	15332 15334 15335	Alkalies and chlorine Organic fibers	7 9 22	90 990 29 388 39 737	8 899 1 340	9.8 4.6 15.4	.1 Z Z Z	65.)))
	15336 15342	Detergents and soaps. Sanitation chemicals, polishes, and waxes. Adhesives, sealants, and glues.	7 289	8 503 1 448 932	6 111 123 100 772	1.4 7.0	Z Z .6	;
	15344	Other chemicals and allied products	93	903 176	132 229	14.6	.8	
	15800 16000	Farm supplies. Paint, paint supplies, wallpaper, and wallpaper supplies	21 52	142 154 209 180	11 277 17 471	7.9 8.4	.1	×
	16150 19700 19701	Wigs, yarns, and leather products Service receipts and labor charges, including installed parts. Labor charges for repair work.	6 203 133	99 110 573 538 369 846	29 384 59 879 20 033	29.6 10.4 5.4	.2 .4	26.S
	19701 19702 19703	Parts installed in repair work Other service receipts and labor charges	48 67	167 066 164 164	5 135 34 711	3.1 21.1	.1 Z .2	X X X 26.9 X X X
	19740	Receipts for installing equipment	6	71 156	635	.9		
	19810 19940	Miscellaneous commodities	261 44	894 217 190 279	104 987 7 783	11.7 4.1	.7 .7 Z	> >

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		at end of table]					9 0.1.01, 1101.	
			Establishments lin		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent of		
code	line code					Estab- lishments	All	Pagagaga
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	with the product line	estab- lishments ²	Response coverage ³ (percent)
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.						
424610		Plastics materials and basic forms and shapes merchant wholesalers	3 241	Х	15 883 080	x	100.0	75.7
	10520 10540	Linens, domestics, curtains, and draperies	6	177 414	52 732	29.7	.3	X
	10600 10613	flatware, pans, baskets, and kitchen utensils Rough, dressed, and finished dimensional lumber Boards	9 14 11	62 103 76 874 75 287	10 800 7 465 7 367	17.4 9.7 9.8	.1 Z Z	X 56.2 X
	10620 10621	Plywood and millwork	61	379 129	75 445	19.9	.5	40.6
	10621	(OSB)Other panels products, including hardwood plywood, hardwood	10	83 727	14 894	17.8	.1	Х
	10624	veneer, and particleboard Wood millwork, including moldings, doors, windows, and cabinets	22 27	133 560 112 131	35 699 19 425	26.7 17.3	.2 .1	X
	10700 10714	Concrete, cement, sand, gravel, stone, brick, block, and tile	12 10	30 654 23 166	4 130 3 609	13.5 15.6	Z Z	47.6 X
	10720 10721	Nonwood roofing, nonwood siding, and insulation materials	14 9	42 249 18 335	8 100 748	19.2 4.1	.1 Z	28.7 X
	10730 10740	Flat glass and other construction glass Other construction products and materials Medical, hospital, and surgical supplies. Flat iron and steel products Iron and steel wire and wire products Iron and steel pipes and tubing Other iron and steel products Alloy steel Stainless steel Other stainless steel, including tubing	6 29	32 084 124 206	3 971 17 313	12.4 13.9	Z .1	X
	11000 11120 11140	Medical, hospital, and surgical supplies. Flat iron and steel products.	6 43 29	88 469 170 425 93 234	14 612 16 995 8 100	16.5 10.0 8.7	.1 .1 .1	X
	11150 11160	Iron and steel pipes and tubing Other iron and steel products	69 8	275 889 13 977	41 296 635	15.0 4.5		x X
	11170 11180 11185	Alloy steel Stainless steel Other stainless steel including tubing	11 11 6	244 599 55 114 45 079	57 973 1 271 941	23.7 2.3 2.1	.3 Z .4 Z Z	X X X X X X 75.7
	11200	Copper and brass	76	447 268	30 019	6.7	.2	
	11220 11400 11600	Aluminum shapes and forms, including pipes and tubing. Electrical apparatus and equipment. Electronic parts and equipment, excluding communications equipment.	84 18 55	251 429 55 273 248 253	25 413 14 930 34 943	10.1 27.0 14.1	.2 .1 .2	X X X X
	11700 11800	Electronic parts and equipment, excluding communications equipment Hardware. Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	178	730 622	64 009	8.8	.4	
	11900 11911	appliances and water heaters Forced air heating and air-conditioning equipment and supplies Forced air furnaces	69 11 6	483 957 38 596 21 119	74 650 6 194 1 151	15.4 16.0 5.5	.5 Z Z Z Z	53.8 X X X
	11912 11914	Central air-conditioners. Heat pumps	6 11	21 119 38 596	1 151 3 538	5.5 9.2	Z Z	X X
	12230 12320	Food-processing machinery, equipment, and parts	8 96	73 856 362 134	13 818 59 879	18.7 16.5	.1 .4	X X X
	12340 12360	Materials handling machinery, equipment, and parts Other industrial machinery, equipment, and parts	8 14	10 800 75 445	1 271 10 959	11.8 14.5	Z .1	X 70.2
	12366 12367	Other new industrial machinery and equipment, including industrial water treatment equipment	6	69 098 5 053	8 546 2 160	12.4 42.7	.1 Z	X X
	12380 12440	Industrial valves and fittings, excluding hydraulic valves and fittings Welding supplies, excluding gases	20 8	297 331 6 671	83 227 159	28.0 2.4	.5 Z Z	
	12450 12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	44 79	71 633 309 244	7 147 21 124	10.0 6.8	.1	X X X X
	12520 12700 12714	Janitorial equipment and supplies. Sporting and recreational goods and supplies Camping and fishing equipment and accessories	21 6 6	69 568 59 244 59 244	9 848 6 830 6 830	14.2 11.5 11.5	.1 Z Z	69.5 X
	12800	Toys and hobby goods and supplies	6	20 172	2 541	12.6	Z .1	Х
	13150 13154	Miscellaneous durable goods Other miscellaneous durable goods	18 18	90 692 90 692	15 248 15 248	16.8 16.8	.1	41.5 X
	13300 13400 13500	Office paper, office supplies, greeting cards, and labels Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	12 96 11	67 503 615 946 140 565	4 288 69 568 14 930	6.4 11.3 10.6	Z .4 .1	X X X X 60.4 X X X
	13600 14860	Knit and woven piece goods	6 9	64 326 35 578	11 436 6 830	17.8 19.2	.1 Z	X
	15300 15311 15312	Plastics materials and basic shapes Plastic pipes, rods, tubes, and shapes High pressure laminates	3 241 1 084 332	15 883 080 3 477 124 1 168 518	14 426 445 2 610 439 628 554	90.8 75.1 53.8	90.8 16.4 4.0	60.4 X
	15312 15313 15314	Plastics raw materials Other plastics materials and basic shapes	1 042 1 396	8 131 184 4 841 480	7 440 942 3 746 510	91.5 77.4	46.8 23.6	x X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum	386	2 336 083	250 953	10.7	1.6	65.9
	15332 15334	Alkalies and chlorine	7 9	90 990 29 388	8 899 1 340	9.8 4.6	.1	65.9 X X X X X X
	15335 15336 15342	Defergents and soaps. Sanitation chemicals, polishes, and waxes. Adhesives, sealants, and glues.	22 7 289	39 737 8 503 1 448 932	6 111 123 100 772	15.4 1.4 7.0	Z Z Z .6	X X X
	15344	Other chemicals and allied products	93	903 176	132 229	14.6	.8	
	15800 16000 16150	Farm supplies Paint, paint supplies, wallpaper, and wallpaper supplies Wigs, yarns, and leather products	21 52 6	142 154 209 180 99 110	11 277 17 471 29 384	7.9 8.4 29.6	.1 .1 .2	X X X
	19700 19701	Service receipts and labor charges, including installed parts	203 133	573 538 369 846	59 879 20 033	10.4 5.4	.4 .1	26.9
	19702 19703	Parts installed in repair work Other service receipts and labor charges	48 67	167 066 164 164	5 135 34 711	3.1 21.1	.2	X X X
	19740 19810 19940	Receipts for installing equipment	6 261 44	71 156 894 217 190 279	635 104 987 7 783	.9 11.7 4.1	Z .7 Z	X X X

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			Establishments w line		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent of		
code	line code	·	Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage (percent
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.						
2469		Other chemical and allied products merchant wholesalers	9 878	x	51 400 389	х	100.0	71.0
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	48	5 319 972	121 452	2.3	.2	;
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	9	17 070	2 926	17.1	z)
	10620 10700 10712 10714	Plywood and millwork Concrete, cement, sand, gravel, stone, brick, block, and tile Cement and lime Brick, block, tile, and clay or cement sewer pipe	7 14 6 6	5 257 545 54 136 10 684 41 752	525 801 5 854 100 4 819	10.0 10.8 .9 11.5	1.0 Z Z Z	59.
	10720	Nonwood roofing, nonwood siding, and insulation materials	13	44 382	8 780	19.8		
	10740 10900 10960	Other construction products and materials Office equipment, excluding computers Restaurant and hotel equipment and supplies	9 7 23	15 607 14 144 21 323	2 439 2 439 2 465	15.6 17.2 11.6	Z Z Z Z Z	71.
	11000 11050	Medical, hospital, and surgical supplies Miscellaneous professional equipment and supplies.	133 11	487 091 14 144	27 007 1 951	5.5 13.8	.1	71
	11054 11056	Laboratory equipment and supplies	6	10 532 3 612	1 390 502	13.2 13.9	.1 Z Z Z	
	11120 11140	Flat iron and steel products	61 56	5 772 985 470 051	1 603 928 18 500	27.8 3.9	3.1	
	11150 11160	Iron and steel pipes and tubing Other iron and steel products	53 6	642 733 9 474	10 889 1 516	1.7 16.0	Z Z Z Z Z)
	11200 11220	Copper and brass	48 29	559 127 380 136	14 171 9 808	2.5 2.6	Ž Z	
	11230	Other nonferrous metals, including magnesium, nickel, tin, lead, and zinc, excluding gemstones	9	56 575	12 682	22.4	z	;
	11400 11600 11700	Electrical apparatus and equipment	39 123 244	5 296 915 6 730 409 628 357	269 992 554 369 62 733	5.1 8.2 10.0	.5 1.1	
	11800	Hardware. Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters.	73	169 236	21 461	12.7	.1	36.
	11811 11812	Plastic pipe fittings and valves, excluding pipes and tubing	15 51	20 276 144 186	614 15 617	3.0 10.8	Ž	00.
	11813 11814	Hydronic and gas furnaces, stoves, water heaters, excluding electric	29 15	121 467 22 014	3 086 197	2.5 .9	Z Z Z Z Z Z Z Z Z Z	
	11815 11818	Boilers, radiators, and convectors	7 15	6 451 9 587	585 1 362	9.1 14.2	Z Z	
	11900 12000	Forced air heating and air-conditioning equipment and supplies Refrigeration equipment and supplies, including commercial	7	7 803	488	6.3	Z	
	12100	refrigerators	7	5 099	1 028	20.2	Z	
	12200 12220	attachments Farm machinery, equipment, and parts	13 21	18 045 47 308	1 463 1 951	8.1 4.1	Z Z Z Z Z	
	12300 12311	Lawn and garden machinery, equipment, and parts Hydraulic and pneumatic pumps, motors, and parts Pumps	7 16 7	33 652 33 164 20 338	1 463 1 463 565	4.3 4.4 2.8	Z	59
	12313	Pump and motor parts	11	15 261	876	5.7		
	12320 12330 12340	General-purpose industrial machinery, equipment, and parts Metalworking machinery, equipment, and parts Materials handling machinery, equipment, and parts	522 40 16	7 608 973 79 852 30 911	1 028 346 10 118 2 345	13.5 12.7 7.6	2.0 Z	51.
	12342 12345	New hoists and cranes Used materials handling machinery, equipment, and parts	6	24 692 1 644	1 015 62	4.1 3.8	2.0 Z Z Z Z Z	31.
	12360	Other industrial machinery, equipment, and parts	86	973 963	233 095	23.9	.5	
	12370 12380 12390	Mechanical power transmission supplies Industrial valves and fittings, excluding hydraulic valves and fittings Hydraulic and pneumatic valves	6 27 13	11 437 36 884 31 701	1 145 1 673 975	10.0 4.5 3.1	Z	71.
	12391 12392	Hydraulic valves. Pneumatic valves.	6 7	21 559 10 142	222 753	1.0 7.4	Z Z Z Z Z	7 1.
	12400 12412	Hydraulic and pneumatic cylinders and rotary actuators	13 10	24 386 21 745	975 880	4.0 4.0	Z Z	33.
	12430	Other hydraulic and pneumatic accessories and parts	7	10 730	488	4.5	z	
	12440 12450	Welding supplies, excluding gases Industrial containers and supplies. Abrasives, strapping, tapes, inks, and mechanical rubber goods	860 322	1 915 677 1 211 292	525 605 45 470	27.4 3.8	1.0	48.
	12460 12520 12521	Janitorial equipment and supplies	329 548 206	2 320 701 1 242 692 381 009	169 673 120 476 27 370	7.3 9.7 7.2	.3 .2 .1	48
	12522 12522 12523	Power janitorial equipment Nonpower janitorial equipment Janitorial supplies	124 504	178 028 1 132 329	7 743 85 363	4.3 7.5	.1 Z .2	
	12530	Laundry and dry-cleaning equipment and supplies	120	423 335	23 900	5.6	z	
	12540 12542	Service establishment equipment and supplies, including municipal water treatment equipment. Other service establishment equipment and supplies, including	9	34 628	15 120	43.7	z	71
		municipal water treatment equipment	7	4 416	816	18.5	z	
	12700 12715	Sporting and recreational goods and supplies Athletic equipment and accessories Other continued recreational goods including go onto bings	16 9	22 923 3 185	7 317 550	31.9 17.3	Z Z	34.
	12718	Other sporting and recreational goods, including go-carts, bingo supplies, and playground equipment	7	17 517	5 833	33.3	z	:
	12940 13150	Recyclable materials, excluding metals and paper	9	93 641 35 956	6 341 2 676	6.8 7.4	Z	; :
	13160 13300	Fire extinguishers and fire safety equipment	7 11	91 202 19 021	9 268 2 439	10.2 12.8	Z Z Z Z .6	;
	13400 13500	Paper and plastic products	432 304	2 089 333 4 213 364	289 858 405 866	13.9 9.6	.8	
	13600 13800	Knit and woven piece goods	11	327 255 46 820	29 266 1 951	8.9 4.2	.1 Z	

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-			Establishments lin		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent of		
code	line code	Tallo di Sacamació di la proceda mile	Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.						
42469		Other chemical and allied products merchant wholesalers—Con.						
	13900 14850 14852 14853	Women's, misses', and girls' wear Soft drinks and bottled water Pre-mix and post-mix bulk soft drinks Bottled water	7 11 7 7	201 913 11 568 7 965 4 738	9 268 1 989 1 679 260	4.6 17.2 21.1 5.5	Z Z Z Z	X 62.5 X X
	14860 14900 15300 15311 15312 15313 15314	Grocery specialties Grain, beans, and seeds Plastics materials and basic shapes Plastic pipes, rods, tubes, and shapes High pressure laminates Plastics raw materials Other plastics materials and basic shapes	23 7 332 65 13 150 119	829 112 647 683 3 940 232 221 480 147 956 3 398 095 386 025	123 890 116 573 408 253 18 489 9 423 332 706 47 635	14.9 18.0 10.4 8.3 6.4 9.8 12.3	.2 .2 .8 .2 .2 .6 .1	X X 63.6 X X X X
	15320 15330	Industrial gases	1 101	2 729 570	1 659 502	60.8	3.2	Х
	15331 15332 15334 15335 15336 15338 15341 15342 15343 15344	industrial and natural gases, liquefied petroleum (LP), and petroleum Compressed and liquefied gases, excluding liquefied petroleum (LP). Alkalies and chlorine Organic fibers Detergents and soaps Sanitation chemicals, polishes, and waxes. Wood chemicals, naval stores, and gum Nonagricultural insecticides Adhesives, sealants, and glues Explosives Other chemicals and allied products	8 900 8311 1 107 104 2 326 1 497 178 367 1 164 342 5 809	48 950 093 3 215 879 8 396 035 904 707 8 869 546 6 598 268 2 024 496 1 440 216 6 723 610 2 038 152 42 298 705	40 879 931 837 226 2 255 790 371 398 2 153 213 1 345 043 122 165 427 783 1 840 650 1 069 660 30 457 003	83.5 26.0 26.9 41.1 24.3 20.4 6.0 29.7 27.4 52.5 72.0	79.5 1.6 4.4 .7 4.2 2.6 .2 .8 3.6 2.1 59.3	52.8 X X X X X X X X X X
	15400 15420 15520 15800 16000 16100 16120 16150 19700 19720 19740 19810	Refined petroleum products, excluding liquefied petroleum (LP) Liquefied petroleum (LP) Other petroleum products, including asphalt, road oil, and wax Farm supplies Paint, paint supplies, wallpaper, and wallpaper supplies Books, periodicals, newspapers, and other printed materials Art goods, including novelties and souvenirs Wigs, yarns, and leather products Service receipts and labor charges, including installed parts. Receipts for service contracts Receipts for installing equipment Miscellaneous commodities Rental and operating lease receipts	296 114 9 289 257 7 7 9 1 122 9 14 554 870	2 580 240 382 093 25 849 2 074 796 1 835 353 4 389 8 023 8 9 739 3 116 875 4 389 26 336 2 488 599 2 406 942	325 171 51 229 1 951 294 590 150 283 488 1 805 4 877 238 442 488 1 463 290 537 314 230	12.6 13.4 7.5 14.2 8.2 11.1 22.5 5.4 7.7 11.1 5.6 11.7	.6 .1 2.6 .3 2 2 5 2 2 .6 .6 .6 .6 .6 .6 .6 .6 .6 .6 .6 .6 .6	x x x x x x x x x x
424690		Other chemical and allied products merchant wholesalers	9 878	Х	51 400 389	x	100.0	71.0
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies.	48	5 319 972	121 452	2.3	.2	х
	10540 10620 10700 10712 10714	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils Plywood and millwork Concrete, cement, sand, gravel, stone, brick, block, and tile Cement and lime Brick, block, tile, and clay or cement sewer pipe	9 7 14 6 6	17 070 5 257 545 54 136 10 684 41 752	2 926 525 801 5 854 100 4 819	17.1 10.0 10.8 .9 11.5	Z 1.0 Z Z Z	X X 59.4 X X
	10720 10740 10900 10960 11000 11050 11054 11056	Nonwood roofing, nonwood siding, and insulation materials Other construction products and materials Office equipment, excluding computers. Restaurant and hotel equipment and supplies Medical, hospital, and surgical supplies. Miscellaneous professional equipment and supplies Laboratory equipment and supplies Veterinarians' equipment and supplies	13 9 7 23 133 11 6 6	44 382 15 607 14 144 21 323 487 091 14 144 10 532 3 612	8 780 2 439 2 439 2 465 27 007 1 951 1 390 502	19.8 15.6 17.2 11.6 5.5 13.8 13.2 13.9	Z Z Z Z .1 Z Z Z	X X X X 71.0 X X
	11120 11140 11150 11160 11200 11220 11230	Flat iron and steel products Iron and steel wire and wire products Iron and steel pipes and tubing Other iron and steel products Copper and brass Aluminum shapes and forms, including pipes and tubing. Other nonferrous metals, including magnesium, nickel, tin, lead, and	61 56 53 6 48 29	5 772 985 470 051 642 733 9 474 559 127 380 136	1 603 928 18 500 10 889 1 516 14 171 9 808	27.8 3.9 1.7 16.0 2.5 2.6	3.1 Z Z Z Z Z Z	X X X X X
	11400 11600 11700	zinc, excluding gemstones	9 39 123 244	56 575 5 296 915 6 730 409 628 357	12 682 269 992 554 369 62 733	22.4 5.1 8.2 10.0	Z .5 1.1 .1	X X X
	11800 11811 11812 11813 11814 11815 11818	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	73 15 51 29 15 7 15	169 236 20 276 144 186 121 467 22 014 6 451 9 587	21 461 614 15 617 3 086 197 585 1 362	12.7 3.0 10.8 2.5 .9 9.1 14.2	Z Z Z Z Z Z Z	36.6 X X X X X X
	11900 12000	Forced air heating and air-conditioning equipment and supplies Refrigeration equipment and supplies, including commercial	7	7 803	488	6.3	z	Х
	12100	refrigerators	7	5 099	1 028	20.2	z	X
	12200 12220 12300 12311 12313	attachments Farm machinery, equipment, and parts Lawn and garden machinery, equipment, and parts Hydraulic and pneumatic pumps, motors, and parts Pumps Pumps Pump and motor parts	13 21 7 16 7	18 045 47 308 33 652 33 164 20 338 15 261	1 463 1 951 1 463 1 463 565 876	8.1 4.1 4.3 4.4 2.8 5.7	Z Z Z Z Z Z	X X X 59.3 X X

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			Establishments lin		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent o		
code	line code	·	Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.		,,,,,,	<u> </u>	·		
424690		Other chemical and allied products merchant wholesalers—Con.						
	12320 12330 12340 12342 12345	General-purpose industrial machinery, equipment, and parts Metalworking machinery, equipment, and parts Materials handling machinery, equipment, and parts New hoists and cranes Used materials handling machinery, equipment, and parts	522 40 16 6 6	7 608 973 79 852 30 911 24 692 1 644	1 028 346 10 118 2 345 1 015 62	13.5 12.7 7.6 4.1 3.8	2.0 Z Z Z Z	X X 51.1 X X
	12360 12370 12380 12390 12391 12392	Other industrial machinery, equipment, and parts Mechanical power transmission supplies Industrial valves and fittings, excluding hydraulic valves and fittings Hydraulic and pneumatic valves Hydraulic valves Pneumatic valves.	86 6 27 13 6 7	973 963 11 437 36 884 31 701 21 559 10 142	233 095 1 145 1 673 975 222 753	23.9 10.0 4.5 3.1 1.0 7.4	.5 Z Z Z Z	X X X 71.0 X X
	12400 12412	Hydraulic and pneumatic cylinders and rotary actuators Pneumatic cylinders and rotary actuators	13 10	24 386 21 745	975 880	4.0 4.0	Z Z	33.0 X
	12430 12440 12450 12460 12520 12521 12522 12523	Other hydraulic and pneumatic accessories and parts Welding supplies, excluding gases Industrial containers and supplies. Abrasives, strapping, tapes, inks, and mechanical rubber goods Janitorial equipment and supplies. Power janitorial equipment Nonpower janitorial equipment Janitorial supplies	7 860 322 329 548 206 124 504	10 730 1 915 677 1 211 292 2 320 701 1 242 692 381 009 178 028 1 132 329	488 525 605 45 470 169 673 120 476 27 370 7 743 85 363	4.5 27.4 3.8 7.3 9.7 7.2 4.3 7.5	Z 1.0 .1 .3 .2 .1 Z	X X X X 48.7 X X
	12530 12540	Laundry and dry-cleaning equipment and supplies	120	423 335	23 900	5.6	z	X
	12542	treatment equipment	9 7	34 628	15 120	43.7	Z	71.0
	12700 12715 12718	municipal water treatment equipment Sporting and recreational goods and supplies Athletic equipment and accessories Other sporting and recreational goods, including go-carts, bingo	16 9	4 416 22 923 3 185	816 7 317 550	18.5 31.9 17.3	Z Z Z	X 34.3 X
	12940 13150 13160 13300 13400 13500 13600 13800 13800 14850 14852 14853	supplies, and playground equipment Recyclable materials, excluding metals and paper Miscellaneous durable goods Fire extinguishers and fire safety equipment Office paper, office supplies, greeting cards, and labels Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries Knit and woven piece goods Men's and boys' wear Women's, misses', and girls' wear Soft drinks and bottled water Pre-mix and post-mix bulk soft drinks Bottled water	7 9 9 7 11 432 304 11 1 9 7 11 7	17 517 93 641 35 956 91 202 19 021 2 089 333 4 213 364 327 255 46 820 201 913 11 568 7 965 4 738	5 833 6 341 2 676 9 268 2 299 289 858 405 866 29 266 1 951 9 268 1 989 1 679 260	33.3 6.8 7.4 10.2 12.8 13.9 9.6 8.9 4.2 4.6 17.2 21.1 5.5	Z Z Z Z .6 .8 .1 Z Z Z Z	X X X X X X X X X X X X X X X X X X X
	14860 14900 15300 15311 15312 15313 15314	Grocery specialties Grain, beans, and seeds Plastics materials and basic shapes. Plastic pipes, rods, tubes, and shapes High pressure laminates Plastics raw materials Other plastics materials and basic shapes	23 7 332 65 13 150 119	829 112 647 683 3 940 232 221 480 147 956 3 398 095 386 025	123 890 116 573 408 253 18 489 9 423 332 706 47 635	14.9 18.0 10.4 8.3 6.4 9.8 12.3	.2 .2 .8 .7 .6 .1	X X 63.6 X X X X
	15320 15330 15331 15332 15334 15335 15336 15338 15341 15342 15343 15344	Industrial gases Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum Compressed and liquefied gases, excluding liquefied petroleum (LP). Alkalies and chlorine. Organic fibers Detergents and soaps Sanitation chemicals, polishes, and waxes. Wood chemicals, naval stores, and gum Nonagricultural insecticides Adhesives, sealants, and glues Explosives Other chemicals and allied products	1 101 8 900 831 1 107 104 2 326 1 497 178 367 1 164 342 5 809	2 729 570 48 950 993 3 215 879 8 396 035 904 707 8 669 546 6 598 268 2 024 496 1 440 216 6 723 610 2 038 152 42 298 705	1 659 502 40 879 931 837 226 2 255 790 371 398 2 153 213 1 345 043 122 165 427 783 1 840 650 1 069 660 30 457 003	60.8 83.5 26.0 26.9 41.1 24.3 20.4 6.0 29.7 27.4 52.5 72.0	3.2 79.5 1.6 4.4 .7 4.2 2.6 .2 .8 3.6 2.1 59.3	52.8 X X X X X X X X X X X X X X X X X X X
4247	15400 15420 15520 15800 16000 16100 16150 19700 19720 19740 19810 19940	Refined petroleum products, excluding liquefied petroleum (LP) Liquefied petroleum (LP) Other petroleum products, including asphalt, road oil, and wax Farm supplies. Paint, paint supplies, wallpaper, and wallpaper supplies Books, periodicals, newspapers, and other printed materials Art goods, including novelties and souvenirs Wigs, yarms, and leather products Service receipts and labor charges, including installed parts. Receipts for service contracts Receipts for installing equipment Miscellaneous commodities Rental and operating lease receipts Petroleum and petroleum products merchant wholesalers	296 114 9 289 257 7 7 9 1 122 9 14 554 870 6 955	2 580 240 382 093 25 849 2 074 796 1 835 353 4 389 8 023 89 739 3 116 875 4 389 26 336 2 488 599 2 406 942	325 171 51 229 1 951 294 590 150 283 488 1 805 4 877 238 442 4 463 290 537 314 230	12.6 13.4 7.5 14.2 8.2 11.1 22.5 5.4 7.7 11.1 5.6 11.7	.6 .1 .2 .6 .3 .3 .2 .2 .2 .5 .2 .2 .6 .6 .6 .6 .6 .6 .6 .6 .6 .6 .6 .6 .6	X X X X X X X X X X X X X X X X X X X
	10200 10250 10300 11650 11700	New and rebuilt automotive parts and supplies, and trailer parts and supplies Petroleum products marketing equipment Tires and tubes Communications equipment and supplies Hardware	332 220 260 7 180	2 911 632 2 965 287 1 451 549 2 921 746 1 918 709	181 681 48 556 47 679 32 108 29 017	6.2 1.6 3.3 1.1 1.5	.1 Z Z Z Z	76.4 X X X X

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			Establishments v		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent o		
code	line code	Tame of Salamose and product and	Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.						
4247		Petroleum and petroleum products merchant wholesalers—Con.						
	11900 12320 12350 12440 14400 14860 14900 15320 15330	Forced air heating and air-conditioning equipment and supplies General-purpose industrial machinery, equipment, and parts Oil well, oil refinery, and pipeline machinery, equipment, and supplies Welding supplies, excluding gases Confectioneries Grocery specialties Grain, beans, and seeds Industrial gases Chemicals and allied products, excluding agricultural chemicals, plastics,	10 205 57 12 16 232 9	57 395 1 783 886 1 035 947 19 771 36 951 4 387 279 12 076 175 155 403	2 309 38 097 118 165 2 741 2 694 512 319 157 601 23 334	4.0 2.1 11.4 13.9 7.3 11.7 1.3 15.0	Z Z .1 Z .2 .2 .1 Z	X X X X X X
	15400 15411 15412 15413 15414 15415 15416	industrial and natural gases, liquefied petroleum (LP), and petroleum Refined petroleum products, excluding liquefied petroleum (LP) Aviation gasoline	424 6 301 549 4 692 137 1 487 4 294	29 313 731 169 826 068 18 507 249 159 575 098 26 253 363 99 644 299 135 015 317	761 868 132 640 699 1 044 831 67 302 029 1 763 443 6 710 088 35 493 465	2.6 78.1 5.6 42.2 6.7 6.7 26.3	.4 63.7 .5 32.3 .8 3.2 17.0	X 76.3 X X X X X
	15417 15418	oil Residual fuel oil, including no. 5 and no. 6 heavy dieselLubricating oil and greases	1 350 305 3 701	37 857 676 70 695 500 54 742 838	5 050 623 9 633 081 5 643 139	13.3 13.6 10.3	2.4 4.6 2.7	X X X
	15420 15500 15520 15800 15900 16150 19700 19810 19840	Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax Farm supplies. Tobacco and tobacco products. Wigs, yarns, and leather products Service receipts and labor charges, including installed parts. Miscellaneous commodities. Pipeline transportation receipts.	712 198 380 169 21 7 647 673	36 649 499 99 047 947 32 489 096 3 843 917 99 960 36 239 10 075 778 38 004 135	7 303 344 52 761 305 2 464 124 120 905 15 960 8 787 264 621 6 067 767 12 123	19.9 53.3 7.6 3.1 16.0 24.2 2.6 16.0 8.7	3.5 25.3 1.2 .1 Z Z .1 2.9 Z	X X X X X X X X
42471	19940	Rental and operating lease receipts	399 3 954	5 903 379 X	96 583 99 260 996	1.6 X	100.0	77.6
	10200 10250 10300 11700 11900 12320 12350 12440 14400 14860 14900 15320 15330	New and rebuilt automotive parts and supplies, and trailer parts and supplies. Petroleum products marketing equipment. Tires and tubes Hardware. Forced air heating and air-conditioning equipment and supplies. General-purpose industrial machinery, equipment, and parts. Oil well, oil refinery, and pipeline machinery, equipment, and supplies. Welding supplies, excluding gases. Confectioneries. Grocery specialties. Grain, beans, and seeds Industrial gases. Chemicals and allied products, excluding agricultural chemicals, plastics,	223 169 214 141 10 138 34 7 16 179 7 7	2 326 619 2 506 645 1 304 479 1 472 051 57 395 1 617 206 815 886 17 592 36 951 3 929 727 1 513 256 153 224	113 049 39 841 45 500 20 302 2 309 28 292 11 404 2 741 2 694 472 011 105 310 23 334	4.9 1.6 3.5 1.4 4.0 1.7 1.4 15.6 7.3 12.0 7.0	.1 Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z	× × × × × × × × × × × × × × × × × × ×
	15400 15411 15412 15413 15414 15415 15416	industrial and natural gases, liquefied petroleum (LP), and petroleum Refined petroleum products, excluding liquefied petroleum (LP) Aviation gasoline Motor gasoline Special naphtha Jet fuel, naphtha or kerosene No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil	294 3 766 389 3 060 95 1 083 2 847	4 240 961 81 650 315 9 217 052 74 677 719 2 851 518 38 005 039 70 386 899	249 850 72 237 878 327 842 33 111 879 265 438 1 756 403 23 657 414	5.9 88.5 3.6 44.3 9.3 4.6 33.6	.3 72.8 .3 33.4 .3 1.8 23.8	X 74.0 X X X X X
	15417 15418	All other distillate fuel oil, including no. 1 and no. 4 diesel and heating oil Residual fuel oil, including no. 5 and no. 6 heavy diesel. Lubricating oil and greases	1 010 177 2 650	30 532 034 13 419 176 28 609 308	4 600 013 4 235 431 4 283 458	15.1 31.6 15.0	4.6 4.3 4.3	X X X
	15420 15500 15520 15800 15900 19700 19810 19840 19940	Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax Farm supplies. Tobacco and tobacco products. Service receipts and labor charges, including installed parts. Miscellaneous commodities Pipeline transportation receipts. Rental and operating lease receipts	455 80 123 146 16 496 432 16 285	17 478 063 27 312 480 8 623 392 891 616 49 847 8 258 642 17 919 773 130 589 4 410 887	3 988 302 15 610 618 967 290 59 899 2 887 203 615 4 847 640 7 765 78 063	22.8 57.2 11.2 6.7 5.8 2.5 27.1 5.9 1.8	4.0 15.7 1.0 .1 Z .2 4.9 Z	X X X X X X X
424710	10000	Petroleum bulk stations and terminals	3 954	x	99 260 996	x	100.0	77.6
	10200 10250 10300 11700 11900 12320 12350 12440 14400 14860 14900 15320	New and rebuilt automotive parts and supplies, and trailer parts and supplies. Petroleum products marketing equipment. Tires and tubes. Hardware. Forced air heating and air-conditioning equipment and supplies. General-purpose industrial machinery, equipment, and parts. Oil well, oil refinery, and pipeline machinery, equipment, and supplies. Welding supplies, excluding gases. Confectioneries. Grocery specialties. Grain, beans, and seeds Industrial gases.	223 169 214 141 10 138 34 7 16 179 7	2 326 619 2 506 645 1 304 479 1 472 051 57 395 1 617 206 815 886 17 592 36 991 3 929 727 1 513 256 153 224	113 049 39 841 45 500 20 302 2 309 28 292 11 404 2 741 2 694 472 011 105 310 23 334	4.9 1.6 3.5 1.4 4.0 1.7 1.4 15.6 7.3 12.0 7.0 15.2	.1 Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z	X X X X X X X X X X X X X X X X X X X
	15330 15400 15411 15412 15413	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum Refined petroleum products, excluding liquefied petroleum (LP) Aviation gasoline Motor gasoline Special naphtha	294 3 766 389 3 060	4 240 961 81 650 315 9 217 052 74 677 719 2 851 518	249 850 72 237 878 327 842 33 111 879 265 438	5.9 88.5 3.6 44.3 9.3	.3 72.8 .3 33.4 .3	74.0 X X X

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			Establishments v		Pro	duct line sales		
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent of		
code	line code	·	Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.						
424710		Petroleum bulk stations and terminals—Con.						
	15400 15414 15415 15416	Refined petroleum products, excluding liquefied petroleum (LP)—Con. Jet fuel, naphtha or kerosene No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil All other distillate fuel oil, including no. 1 and no. 4 diesel and heating	1 083 2 847	38 005 039 70 386 899	1 756 403 23 657 414	4.6 33.6	1.8 23.8	×
	15417 15418	oil Residual fuel oil, including no. 5 and no. 6 heavy diesel Lubricating oil and greases	1 010 177 2 650	30 532 034 13 419 176 28 609 308	4 600 013 4 235 431 4 283 458	15.1 31.6 15.0	4.6 4.3 4.3	X X X
	15420 15500 15520 15800 15900 19700 19810 19840	Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax Farm supplies. Tobacco and tobacco products Service receipts and labor charges, including installed parts. Miscellaneous commodities Pipeline transportation receipts.	455 80 123 146 16 496 432	17 478 063 27 312 480 8 623 392 891 616 49 847 8 258 642 17 919 773 130 589	3 988 302 15 610 618 967 290 59 899 2 887 203 615 4 847 640 7 765	22.8 57.2 11.2 6.7 5.8 2.5 27.1 5.9	4.0 15.7 1.0 .1 Z .2 4.9	X X X X X X X
	19940	Rental and operating lease receipts	285	4 410 887	78 063	1.8	.1	â
42472		Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	3 001	х	108 940 996	x	100.0	79.1
	10200 10250 10300 11700 12320 12350 14860	New and rebuilt automotive parts and supplies, and trailer parts and supplies Petroleum products marketing equipment. Tires and tubes Hardware. General-purpose industrial machinery, equipment, and parts Oil well, oil refinery, and pipeline machinery, equipment, and supplies. Grocery specialties.	109 51 46 39 67 23 53	585 013 458 642 147 070 446 658 166 680 220 061 457 552	68 632 8 715 2 179 8 715 9 805 106 761 40 308	11.7 1.9 1.5 2.0 5.9 48.5 8.8	.1 Z Z Z Z .1 Z	X X X X X
	15330 15400 15411 15412 15413 15414 15415 15416	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum. Refined petroleum products, excluding liquefied petroleum (LP) Aviation gasoline Motor gasoline Special naphtha Jet fuel, naphtha or kerosene No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil All other distillate fuel oil, including no. 1 and no. 4 diesel and heating	130 2 535 160 1 632 42 404 1 447	25 072 770 88 175 753 9 290 197 84 897 379 23 401 845 61 639 260 64 628 418	512 018 60 402 821 716 989 34 190 150 1 498 005 4 953 685 11 836 051	2.0 68.5 7.7 40.3 6.4 8.0 18.3	.5 55.4 .7 31.4 1.4 4.5 10.9	78.4 X X X X X
	15417	oil	340 128	7 325 642 57 276 324	450 610 5 397 650	6.2 9.4	.4 5.0	X X X
	15418 15420 15500 15520 15800 19700 19810 19940	Lubricating oil and greases Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax Farm supplies Service receipts and labor charges, including installed parts. Miscellaneous commodities Rental and operating lease receipts	1 051 257 118 257 23 151 241	26 133 530 19 171 436 71 735 467 23 865 704 2 952 301 1 817 136 20 084 362 1 492 492	1 359 681 3 315 042 37 150 687 1 496 834 61 006 61 006 1 220 127 18 520	5.2 17.3 51.8 6.3 2.1 3.4 6.1 1.2	1.2 3.0 34.1 1.4 .1 .1 1.1	X X X X X
424720		Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	3 001	Х	108 940 996	x	100.0	79.1
	10200 10250 10300 11700 12320 12350 14860 15330	New and rebuilt automotive parts and supplies, and trailer parts and supplies Petroleum products marketing equipment. Tires and tubes Hardware. General-purpose industrial machinery, equipment, and parts Oil well, oil refinery, and pipeline machinery, equipment, and supplies. Grocery specialties	109 51 46 39 67 23 53	585 013 458 642 147 070 446 658 166 680 220 061 457 552	68 632 8 715 2 179 8 715 9 805 106 761 40 308	11.7 1.9 1.5 2.0 5.9 48.5 8.8	.1 Z Z Z Z Z .1 Z	X X X X X
	15400 15411 15412 15413 15414 15415	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum. Refined petroleum products, excluding liquefied petroleum (LP) Aviation gasoline Motor gasoline Special naphtha Jet fuel, naphtha or kerosene No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil All other distillate fuel oil, including no. 1 and no. 4 diesel and heating	130 2 535 160 1 632 42 404 1 447	25 072 770 88 175 753 9 290 197 84 897 379 23 401 845 61 639 260 64 628 418	512 018 60 402 821 716 989 34 190 150 1 498 005 4 953 685 11 836 051	2.0 68.5 7.7 40.3 6.4 8.0 18.3	.5 55.4 .7 31.4 1.4 4.5 10.9	78.4 X X X X X
	15417 15418	oil Residual fuel oil, including no. 5 and no. 6 heavy diesel Lubricating oil and greases	340 128 1 051	7 325 642 57 276 324 26 133 530	450 610 5 397 650 1 359 681	6.2 9.4 5.2	.4 5.0 1.2	X X X
	15420 15500 15520 15800 19700 19810 19940	Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax Farm supplies Service receipts and labor charges, including installed parts. Miscellaneous commodities Rental and operating lease receipts	257 118 257 23 151 241 114	19 171 436 71 735 467 23 865 704 2 952 301 1 817 136 20 084 362 1 492 492	3 315 042 37 150 687 1 496 834 61 006 61 006 1 220 127 18 520	17.3 51.8 6.3 2.1 3.4 6.1 1.2	3.0 34.1 1.4 .1 .1 1.1	X X X X X X
		MANUFACTURERS' SALES BRANCHES AND OFFICES						
4246		Chemical and allied products merchant wholesalers	1 431	х	48 602 751	x	100.0	50.9
	11000 11220 11400 11600 11650 11700	Medical, hospital, and surgical supplies. Aluminum shapes and forms, including pipes and tubing. Electrical apparatus and equipment Electronic parts and equipment, excluding communications equipment and supplies Hardware	29 22 38 47 10 27	593 362 106 968 1 882 771 1 987 808 570 003 1 000 538	14 367 10 745 361 032 155 039 12 423 9 174	2.4 10.0 19.2 7.8 2.2 .9	Z Z .7 .3 Z	X X X X X

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			Establishments lin		Pro	duct line sales		
2002 NAICS code	2002 Product line code	Kind of business and product line ¹				As percent of		
code	inte code		Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		MANUFACTURERS' SALES BRANCHES AND OFFICES—						
4246		Con. Chemical and allied products merchant wholesalers—Con.						
	12320 12440 12460 12520 12521 12522 12523	General-purpose industrial machinery, equipment, and parts Welding supplies, excluding gases. Abrasives, strapping, tapes, inks, and mechanical rubber goods Janitorial equipment and supplies. Power janitorial equipment Nonpower janitorial equipment Janitorial supplies	64 136 7 59 47 47 57	543 929 577 275 96 403 654 120 496 778 486 057 651 288	13 275 158 325 15 981 209 594 21 282 28 184 160 128	2.4 27.4 16.6 32.0 4.3 5.8 24.6	Z .3 Z .4 Z .1	X X X 50.2 X X
	13400 13500 15300 15311 15312 15313 15314	Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries Plastics materials and basic shapes. Plastic pipes, rods, tubes, and shapes High pressure laminates Plastics raw materials Other plastics materials and basic shapes	56 7 230 51 45 63 125	1 230 310 6 693 599 14 132 306 6 725 876 1 438 701 3 570 273 9 413 197	105 677 965 094 11 785 628 1 502 627 1 288 921 1 530 216 7 463 864	8.6 14.4 83.4 22.3 89.6 42.9 79.3	.2 2.0 24.2 3.1 2.7 3.1 15.4	X X 39.3 X X X X
	15320 15330	Industrial gases Chemicals and allied products, excluding agricultural chemicals, plastics,	347	3 172 005	2 189 491	69.0	4.5	Х
	15331 15332 15335 15336 15336 15338 15341 15342 15343 15344	industrial and natural gases, liquefied petroleum (LP), and petroleum Compressed and liquefied gases, excluding liquefied petroleum (LP). Alkalies and chlorine Detergents and soaps Sanitation chemicals, polishes, and waxes. Wood chemicals, naval stores, and gum Nonagricultural insecticides Adhesives, sealants, and glues. Explosives. Other chemicals and allied products	1 008 74 8 226 70 23 24 55 130 661	36 359 069 1 124 515 2 322 297 10 416 945 2 540 109 221 236 397 951 3 183 381 1 077 072 24 763 513	31 135 634 830 337 2 152 597 8 009 460 996 710 130 489 107 969 842 156 960 000 16 808 538	85.6 73.8 92.7 76.9 39.2 59.0 27.1 26.5 89.1 67.9	64.1 1.7 4.4 16.5 2.1 .3 .2 1.7 2.0 34.6	28.1 X X X X X X X X X X
	15400 15420 16000 19700 19810 19940	Refined petroleum products, excluding liquefied petroleum (LP) Liquefied petroleum (LP) Paint, paint supplies, wallpaper, and wallpaper supplies Service receipts and labor charges, including installed parts. Miscellaneous commodities Rental and operating lease receipts	29 7 16 82 40 44	128 971 10 274 773 642 5 292 584 854 990 386 485	4 972 1 370 75 687 670 212 73 866 37 216	3.9 13.3 9.8 12.7 8.6 9.6	Z Z .2 1.4 .2	X X X X X
42461		Plastics materials and basic forms and shapes merchant wholesalers	192	Χ	11 938 436	X	100.0	60.1
	11220 11600 11700 12320 15300 15311 15312 15313 15314	Aluminum shapes and forms, including pipes and tubing. Electronic parts and equipment, excluding communications equipment. Hardware. General-purpose industrial machinery, equipment, and parts. Plastics materials and basic shapes. Plastic pipes, rods, tubes, and shapes. High pressure laminates. Plastics raw materials. Other plastics materials and basic shapes.	22 8 22 10 192 51 45 59	106 968 148 395 929 646 140 635 11 938 436 6 725 876 1 438 701 2 860 688 7 928 912	10 745 8 118 955 3 343 11 514 388 1 502 627 1 288 921 1 365 606 7 357 234	10.0 5.5 .1 2.4 96.4 22.3 89.6 47.7 92.8	.1 .1 Z Z 96.4 12.6 10.8 11.4 61.6	X X X 46.5 X X X X
	15330 15342 15344	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . Adhesives, sealants, and glues	40 23 18	1 795 421 874 783 920 638	249 270 20 665 228 605	13.9 2.4 24.8	2.1 .2 1.9	45.9 X X
	19810	Miscellaneous commodities	28	257 035	39 276	15.3	.3	х
424610		Plastics materials and basic forms and shapes merchant wholesalers	192	Х	11 938 436	X	100.0	60.1
	11220 11600 11700 12320 15300 15311 15312 15313 15314	Aluminum shapes and forms, including pipes and tubing. Electronic parts and equipment, excluding communications equipment Hardware. General-purpose industrial machinery, equipment, and parts Plastics materials and basic shapes. Plastic pipes, rods, tubes, and shapes High pressure laminates Plastics raw materials Other plastics materials and basic shapes	22 8 22 10 192 51 45 59 91	106 968 148 395 929 646 140 635 11 938 436 6 725 876 1 438 701 2 860 688 7 928 912	10 745 8 118 955 3 343 11 514 388 1 502 627 1 288 921 1 365 606 7 357 234	10.0 5.5 .1 2.4 96.4 22.3 89.6 47.7 92.8	.1 .1 Z 2 96.4 12.6 10.8 11.4 61.6	X X X 46.5 X X X
	15330 15342 15344	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . Adhesives, sealants, and glues	40 23 18	1 795 421 874 783 920 638	249 270 20 665 228 605	13.9 2.4 24.8	2.1 .2 1.9	45.9 X X
	19810	Miscellaneous commodities	28	257 035	39 276	15.3	.3	х
42469		Other chemical and allied products merchant wholesalers	1 239	Х	36 664 315	x	100.0	47.9
	11000 11400 11600 12320 12440 12520 12521 12522 12523	Medical, hospital, and surgical supplies. Electrical apparatus and equipment Electronic parts and equipment, excluding communications equipment. General-purpose industrial machinery, equipment, and parts Welding supplies, excluding gases Janitorial equipment and supplies. Power janitorial equipment Nonpower janitorial equipment Janitorial supplies	29 36 39 54 136 59 47 47 57	593 362 1 836 330 1 839 413 403 294 577 275 654 120 496 778 486 057 651 288	14 367 359 599 146 921 9 932 158 325 209 594 21 282 28 184 160 128	2.4 19.6 8.0 2.5 27.4 32.0 4.3 5.8 24.6	Z 1.0 .4 Z .4 .6 .1 .1	X X X X 47.2 X X
	13400 13500 15300 15314	Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries Plastics materials and basic shapes Other plastics materials and basic shapes	51 7 38 34	1 106 867 6 693 599 2 193 870 1 484 285	77 742 965 094 271 240 106 630	7.0 14.4 12.4 7.2	.2 2.6 .7 .3	X X 36.6 X

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			Establishments v		Pro	duct line sales		
2002 NAICS code	2002 Product line code	Kind of business and product line ¹				As percent o of-		
code	iiiie code		Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		MANUFACTURERS' SALES BRANCHES AND OFFICES—						
42469		Con. Other chemical and allied products merchant wholesalers—Con.						
	15330 15331 15332 15335 15336 15338 15341 15342 15343 15344	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . Compressed and liquefied gases, excluding liquefied petroleum (LP) . Alkalies and chlorine . Detergents and soaps . Sanitation chemicals, polishes, and waxes	968 74 8 226 70 23 24 32 130 643	34 563 648 1 124 515 2 322 297 10 416 945 2 540 109 221 236 397 951 2 308 598 1 077 072 23 842 875	30 886 364 830 337 2 152 597 8 009 460 996 710 130 489 107 969 821 491 960 000 16 579 933	89.4 73.8 92.7 76.9 39.2 59.0 27.1 35.6 89.1 69.5	84.2 2.3 5.9 21.8 2.7 .4 .3 2.2 2.6 45.2	25.6)))))
	15400 15420 16000 19700 19701 19702 19703 19810 19940	Refined petroleum products, excluding liquefied petroleum (LP) Liquefied petroleum (LP) Paint, paint supplies, wallpaper, and wallpaper supplies Service receipts and labor charges, including installed parts. Labor charges for repair work Parts installed in repair work Other service receipts and labor charges Miscellaneous commodities Rental and operating lease receipts	29 7 16 77 30 24 47	128 971 10 274 773 642 1 700 906 33 060 8 550 1 667 846 597 955 373 114	4 972 1 370 75 657 915 784 283 656 848 34 590 37 097	3.9 13.3 9.8 38.7 2.4 3.3 39.4 5.8 9.9	Z Z 1.8 Z 1.8 .1) 34.5))
424690	19940	Other chemical and allied products merchant wholesalers	1 239	3/3 114 X	36 664 315	3.5 X	100.0	47.9
	11000 11400 11600 12320 12440 12520 12521 12522 12523	Medical, hospital, and surgical supplies Electrical apparatus and equipment Electronic parts and equipment, excluding communications equipment General-purpose industrial machinery, equipment, and parts Welding supplies, excluding gases Janitorial equipment and supplies Power janitorial equipment Nonpower janitorial equipment Janitorial supplies	29 36 39 54 136 59 47 47	593 362 1 836 330 1 839 413 403 294 577 275 654 120 496 778 486 057 651 288	14 367 359 599 146 921 9 332 158 325 209 594 21 282 28 184 160 128	2.4 19.6 8.0 2.5 27.4 32.0 4.3 5.8 24.6	Z 1.0 .4 Z .4 .6 .1 .1	X X X X 47.2 X X
	13400 13500 15300 15314	Paper and plastic products Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries Plastics materials and basic shapes. Other plastics materials and basic shapes	51 7 38 34	1 106 867 6 693 599 2 193 870 1 484 285	77 742 965 094 271 240 106 630	7.0 14.4 12.4 7.2	.2 2.6 .7 .3	X X 36.6 X
	15320 15330 15331 15332 15335 15336 15338 15341 15342 15343 15344	Industrial gases Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum. Compressed and liquefied gases, excluding liquefied petroleum (LP). Alkalies and chlorine. Detergents and soaps. Sanitation chemicals, polishes, and waxes. Wood chemicals, naval stores, and gum. Nonagricultural insecticides. Adhesives, sealants, and glues. Explosives. Other chemicals and allied products	347 968 74 8 226 70 23 24 32 130 643	3 172 005 34 563 648 1 124 515 2 322 297 10 416 945 2 540 109 221 236 397 951 2 308 598 1 077 072 23 842 875	2 189 491 30 886 364 830 337 2 152 597 8 009 460 996 710 130 489 107 969 821 491 960 000 16 579 933	69.0 89.4 73.8 92.7 76.9 39.2 59.0 27.1 35.6 89.1 69.5	6.0 84.2 2.3 5.9 21.8 2.7 .4 .3 2.2 2.6 45.2	25.8 X X X X X X X X X X
	15400 15420 16000 19700 19701 19702 19703	Refined petroleum products, excluding liquefied petroleum (LP) Liquefied petroleum (LP) Paint, paint supplies, wallpaper, and wallpaper supplies Service receipts and labor charges, including installed parts. Labor charges for repair work Parts installed in repair work Other service receipts and labor charges	29 7 16 77 30 24 47	128 971 10 274 773 642 1 700 906 33 060 8 550 1 667 846	4 972 1 370 75 687 657 915 784 283 656 848	3.9 13.3 9.8 38.7 2.4 3.3 39.4	Z Z .2 1.8 Z Z 1.8	X X 34.5 X X X
	19810 19940	Miscellaneous commodities	12 42	597 955 373 114	34 590 37 097	5.8 9.9	.1 .1	×
4247		Petroleum and petroleum products merchant wholesalers	1 006	х	117 814 029	X	100.0	56.0
	10200 11700 12320 14860 15330	New and rebuilt automotive parts and supplies, and trailer parts and supplies. Hardware. General-purpose industrial machinery, equipment, and parts. Grocery specialties. Chemicals and allied products, excluding agricultural chemicals, plastics,	6 7 30 6	55 738 9 131 184 165 233 849	196 156 8 007 14 066	.4 1.7 4.3 6.0	Z Z Z Z	X X X
	15400 15411 15412 15413 15414 15415 15416	industrial and natural gases, liquefied petroleum (LP), and petroleum Refined petroleum products, excluding liquefied petroleum (LP)	179 926 32 613 7 230 619	5 972 424 115 234 921 9 306 406 103 053 762 1 779 270 41 464 918 97 781 545	267 453 113 925 919 522 516 75 934 875 258 696 3 447 388 22 495 081	4.5 98.9 5.6 73.7 14.5 8.3 23.0	.2 96.7 .4 64.5 .2 2.9 19.1	X 55.6 X X X X X
	15417	oil	249 37 283	43 674 632 3 184 953 14 289 476	2 110 369 485 423 8 671 571	4.8 15.2 60.7	1.8 .4 7.4	X X X
	15418 15420 15500 15520 15800 15816	Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax Farm supplies Other agricultural chemicals and fertilizers	283 56 12 78 13	7 211 636 513 403 8 307 284 84 401 41 196	8 671 571 1 504 229 485 676 1 113 817 16 585 7 587	60.7 20.9 94.6 13.4 19.7 18.4	7.4 1.3 .4 .9 Z Z	X X X 33.7 X
	19700 19810 19840 19940	Service receipts and labor charges, including installed parts. Miscellaneous commodities. Pipeline transportation receipts. Rental and operating lease receipts.	38 209 12	626 524 21 058 569 552 958 19 119 170	39 607 356 615 7 071 64 855	6.3 1.7 1.3 .3	Z .3 Z .1	X X X X

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, and definitions, see note at end of table]

and deninit	ions, see note	ar one or radioj	Establishments with the product line		Product line sales			
2002 NAICS	2002 Product	Kind of business and product line ¹				As percent of		
code	line code	·	Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.						
42471		Petroleum bulk stations and terminals	822	х	102 574 978	x	100.0	57.1
	10200 12320	New and rebuilt automotive parts and supplies, and trailer parts and supplies	6 28	55 738 176 850	196 8 007	.4 4.5	Z Z	X X X
	14860 15330	Grocery specialties Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum	6 112	233 849 911 230	14 066 24 388	6.0 2.7	Z Z	Х
	15400 15411 15412 15414 15415	Refined petroleum products, excluding liquefied petroleum (LP) Aviation gasoline Motor gasoline Jet fuel, naphtha or kerosene No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil	802 26 583 209 583	101 992 490 5 452 594 94 013 022 33 391 273 88 348 167	101 588 109 520 912 70 089 409 3 136 596 20 297 695	99.6 9.6 74.6 9.4 23.0	99.0 .5 68.3 3.1 19.8	56.7 X X X X
	15416 15417	All other distillate fuel oil, including no. 1 and no. 4 diesel and heating oil Residual fuel oil, including no. 5 and no. 6 heavy diesel	240 26	39 884 648 816 147	2 064 225 186 722	5.2 22.9	2.0	X X X
	15418 15420	Lubricating oil and greases	195 4 <u>5</u>	6 811 872 461 194	5 279 502 245 013	77.5 53.1	5.1 .2	
	15500 15520 15800 15816	Crude oil . Other petroleum products, including asphalt, road oil, and wax Farm supplies . Other agricultural chemicals and fertilizers	7 20 11 10	427 302 2 059 121 45 846 41 196	408 108 49 511 11 251 7 587	95.5 2.4 24.5 18.4	.4 Z Z Z	X X X 57.1 X
	19700 19810 19840 19940	Service receipts and labor charges, including installed parts. Miscellaneous commodities. Pipeline transportation receipts. Rental and operating lease receipts.	36 190 10 112	525 641 17 255 207 545 491 19 119 170	39 455 105 015 7 071 64 855	7.5 .6 1.3 .3	Z .1 Z .1	X X X
424710	10200	Petroleum bulk stations and terminals	822	X	102 574 978	x	100.0	57.1
	12320 14860	supplies. General-purpose industrial machinery, equipment, and parts. Grocery specialties. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum. Refined petroleum products, excluding liquefied petroleum (LP). Aviation gasoline.	6 28 6	55 738 176 850 233 849	196 8 007 14 066	.4 4.5 6.0	Z Z Z	X X X
	15330 15400 15411 15412 15414 15415 15416		112 802 26	911 230 101 992 490 5 452 594	24 388 101 588 109 520 912	2.7 99.6 9.6	Z 99.0 .5	X 56.7 X
		Motor gasoline Jet fuel, naphtha or kerosene No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil All other distillate fuel oil, including no. 1 and no. 4 diesel and heating	583 209 583	94 013 022 33 391 273 88 348 167	70 089 409 3 136 596 20 297 695	74.6 9.4 23.0	68.3 3.1 19.8	X X X
	15417 15418	oil Residual fuel oil, including no. 5 and no. 6 heavy diesel Lubricating oil and greases	240 26 195	39 884 648 816 147 6 811 872	2 064 225 186 722 5 279 502	5.2 22.9 77.5	2.0 .2 5.1	X X X
	15420 15500 15520 15800 15816	Liquefied petroleum (LP) Crude oil Other petroleum products, including asphalt, road oil, and wax Farm supplies Other agricultural chemicals and fertilizers	45 7 20 11 10	461 194 427 302 2 059 121 45 846 41 196	245 013 408 108 49 511 11 251 7 587	53.1 95.5 2.4 24.5 18.4	.2 .4 Z Z Z	X X X 57.1 X
	19700 19810 19840 19940	Service receipts and labor charges, including installed parts. Miscellaneous commodities. Pipeline transportation receipts Rental and operating lease receipts.	36 190 10 112	525 641 17 255 207 545 491 19 119 170	39 455 105 015 7 071 64 855	7.5 .6 1.3	Z .1 Z .1	X X X
42472		Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	184	x	15 239 051	x	100.0	49.1
	15330 15400	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . Refined petroleum (LP)	67 124	5 061 194 13 242 431	243 065 12 337 810	4.8 93.2	1.6 81.0	X 48.2
	15411 15412 15413	Aviation gasoline Motor gasoline Special naphtha	6 30 6	3 853 812 9 040 740 1 737 010	1 604 5 845 466 245 648	Z 64.7 14.1	Z 38.4 1.6	48.2 X X X X X
	15414 15415 15416	Jet fuel, naphtha or kerosene No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil All other distillate fuel oil, including no. 1 and no. 4 diesel and heating	21 36	8 073 645 9 433 378	310 792 2 197 386	3.8 23.3	2.0 14.4	X
	15417 15418	oil Residual fuel oil, including no. 5 and no. 6 heavy diesel Lubricating oil and greases	9 11 88	3 789 984 2 368 806 7 477 604	46 144 298 701 3 392 069	1.2 12.6 45.4	.3 2.0 22.3	X X X
	15420 15520 19810	Liquefied petroleum (LP) Other petroleum products, including asphalt, road oil, and wax Miscellaneous commodities	11 58 19	6 750 442 6 248 163 3 803 362	1 259 216 1 064 306 251 600	18.7 17.0 6.6	8.3 7.0 1.7	X X X
424720		Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)	184	x	15 239 051	x	100.0	49.1
	15330 15400	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum	67 124	5 061 194 13 242 431	243 065 12 337 810	4.8 93.2	1.6 81.0	X 48.2
	15411 15412	Aviation gasoline	6 30	3 853 812 9 040 740	1 604 5 845 466	Z 64.7	Z 38.4	X X X
	15413 15414 15415 15416	Special naphtha	6 21 36	1 737 010 8 073 645 9 433 378	245 648 310 792 2 197 386	14.1 3.8 23.3	1.6 2.0 14.4	X X X X
	15416 15417 15418	All other distillate fuel oil, including no. 1 and no. 4 diesel and neating oil Residual fuel oil, including no. 5 and no. 6 heavy diesel	9 11 88	3 789 984 2 368 806 7 477 604	46 144 298 701 3 392 069	1.2 12.6 45.4	.3 2.0 22.3	X X X
	15420 15520	Liquefied petroleum (LP) Other petroleum products, including asphalt, road oil, and wax	11 58	6 750 442 6 248 163	1 259 216 1 064 306	18.7 17.0	8.3 7.0	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

			Establishments lir	with the product ne	Pro			
2002 NAICS code	2002 Product line code					As percent of		
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	Estab- lishments with the product line	All estab- lishments ²	Response coverage ³ (percent)
		MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
424720		Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)—Con.						
	19810	Miscellaneous commodities	19	3 803 362	251 600	6.6	1.7	X

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

²Product line sales and/or product line percents may not sum to totals due to exclusion of selected lines to avoid disclosing data for individual companies, due to rounding, and/or due to exclusion of lines that did not meet publication criteria.

³Sales of establishments reporting product line sales as percent of total sales.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 4. Concentration by Largest Firms for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002	Largest firms based on sales by type of operation and kind of business¹		Sales				Paid employees for pay period
NAICS code		Establishments (number)	Amount (\$1,000)	As percent of total	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)
	WHOLESALE TRADE						
4246	Chemical and allied products merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	14 550 445 1 436 2 096 2 678	115 886 220 21 063 470 30 164 099 44 856 276 62 754 378	100.0 18.2 26.0 38.7 54.2	7 472 875 672 501 1 299 551 1 786 173 2 493 714	1 844 530 190 073 336 327 457 907 643 286	144 391 8 321 18 462 26 921 38 890
42461	Plastics materials and basic forms and shapes merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	3 433 50 110 163 378	27 821 516 6 698 238 9 188 328 12 800 322 16 310 219	100.0 24.1 33.0 46.0 58.6	1 642 864 150 875 203 489 293 788 463 104	393 256 39 883 53 148 76 151 117 545	35 904 2 734 3 794 4 804 7 817
424610	Plastics materials and basic forms and shapes merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	3 433 50 110 163 378	27 821 516 6 698 238 9 188 328 12 800 322 16 310 219	100.0 24.1 33.0 46.0 58.6	1 642 864 150 875 203 489 293 788 463 104	393 256 39 883 53 148 76 151 117 545	35 904 2 734 3 794 4 804 7 817
42469	Other chemical and allied products merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	11 117 278 1 282 1 998 2 664	88 064 704 18 844 020 26 523 901 39 393 520 54 139 708	100.0 21.4 30.1 44.7 61.5	5 830 011 789 341 1 147 277 1 706 411 2 310 033	1 451 274 209 877 303 758 447 311 595 022	108 487 9 036 16 202 25 664 36 018
424690	Other chemical and allied products merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	11 117 278 1 282 1 998 2 664	88 064 704 18 844 020 26 523 901 39 393 520 54 139 708	100.0 21.4 30.1 44.7 61.5	5 830 011 789 341 1 147 277 1 706 411 2 310 033	1 451 274 209 877 303 758 447 311 595 022	108 487 9 036 16 202 25 664 36 018
4247	Petroleum and petroleum products merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	7 961 327 539 971 1 134	326 016 021 80 806 934 128 099 827 199 813 453 240 504 306	100.0 24.8 39.3 61.3 73.8	4 438 325 358 456 604 581 1 240 825 1 466 516	1 128 968 99 482 189 069 364 380 424 079	107 026 6 681 9 453 17 840 21 106
42471	Petroleum bulk stations and terminals						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	4 776 309 400 704 782	201 835 974 60 888 783 89 753 421 131 945 919 153 246 077	100.0 30.2 44.5 65.4 75.9	2 956 900 329 179 487 984 803 605 1 078 024	729 449 83 758 119 882 217 644 280 115	72 919 5 614 7 657 12 044 16 676
424710	Petroleum bulk stations and terminals						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	4 776 309 400 704 782	201 835 974 60 888 783 89 753 421 131 945 919 153 246 077	100.0 30.2 44.5 65.4 75.9	2 956 900 329 179 487 984 803 605 1 078 024	729 449 83 758 119 882 217 644 280 115	72 919 5 614 7 657 12 044 16 676
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	3 185 71 170 258 414	124 180 047 53 557 026 72 789 570 90 503 818 101 271 107	100.0 43.1 58.6 72.9 81.6	1 481 425 166 512 389 699 494 117 635 888	399 519 74 706 132 684 161 580 198 089	34 107 1 324 4 019 6 193 9 239
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	3 185 71 170 258 414	124 180 047 53 557 026 72 789 570 90 503 818 101 271 107	100.0 43.1 58.6 72.9 81.6	1 481 425 166 512 389 699 494 117 635 888	399 519 74 706 132 684 161 580 198 089	34 107 1 324 4 019 6 193 9 239
	MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES						
4246	Chemical and allied products merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	13 119 341 1 238 1 700 2 047	67 283 469 10 357 774 14 183 059 20 842 516 28 059 363	100.0 15.4 21.1 31.0 41.7	5 457 131 375 410 584 086 918 275 1 273 916	1 302 867 92 242 146 976 229 853 315 455	113 473 7 173 11 341 16 577 22 526

See footnotes at end of table.

Table 4. Concentration by Largest Firms for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002	Largest firms based on sales by type of operation and kind of business¹	Sales					Paid employees for pay period
NAICS code		Establishments (number)	Amount (\$1,000)	As percent of total	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)
	MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES —Con.						
42461	Plastics materials and basic forms and shapes merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	3 241 49 70 142 309	15 883 080 1 650 579 2 586 705 4 214 300 6 214 724	100.0 10.4 16.3 26.5 39.1	1 346 008 65 361 98 255 162 792 326 668	317 294 16 268 24 299 39 906 80 219	30 393 1 346 1 695 2 587 6 284
424610	Plastics materials and basic forms and shapes merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	3 241 49 70 142 309	15 883 080 1 650 579 2 586 705 4 214 300 6 214 724	100.0 10.4 16.3 26.5 39.1	1 346 008 65 361 98 255 162 792 326 668	317 294 16 268 24 299 39 906 80 219	30 393 1 346 1 695 2 587 6 284
42469	Other chemical and allied products merchant wholesalers	9 878	F1 400 000	100.0	4 111 123	985 573	00.000
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	9 878 327 1 224 1 567 1 931	51 400 389 10 221 364 14 046 649 19 999 201 26 084 516	100.0 19.9 27.3 38.9 50.7	369 929 578 605 841 579 1 218 507	985 573 90 954 145 688 218 541 299 891	83 080 7 094 11 262 15 658 21 271
424690	Other chemical and allied products merchant wholesalers All firms	9 878	51 400 389	100.0	4 111 123	985 573	83 080
	4 largest firms 8 largest firms 20 largest firms 50 largest firms	327 1 224 1 567 1 931	10 221 364 14 046 649 19 999 201 26 084 516	19.9 27.3 38.9 50.7	369 929 578 605 841 579 1 218 507	90 954 145 688 218 541 299 891	7 094 11 262 15 658 21 271
4247	Petroleum and petroleum products merchant wholesalers	6 055	208 201 002	100.0	2 621 274	018 002	02 227
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	6 955 67 85 154 272	208 201 992 53 567 713 79 660 008 109 908 798 132 829 529	100.0 25.7 38.3 52.8 63.8	3 621 274 152 711 255 025 579 506 791 343	918 992 71 360 116 292 196 583 251 676	93 287 1 225 1 921 5 870 9 874
42471	Petroleum bulk stations and terminals All firms	3 954	00, 000, 000	100.0	2 266 452	FFC F4F	61 210
	4 largest firms 8 largest firms 20 largest firms 50 largest firms	21 26 55 123	99 260 996 23 771 717 33 920 294 46 409 624 57 429 000	100.0 23.9 34.2 46.8 57.9	161 200 193 136 288 381 529 592	556 545 61 743 67 351 91 704 144 543	1 911 2 084 3 139 8 082
424710	Petroleum bulk stations and terminals	3 954	00 260 006	100.0	2 266 452	EEG E4E	61 210
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	3 954 21 26 55 123	99 260 996 23 771 717 33 920 294 46 409 624 57 429 000	100.0 23.9 34.2 46.8 57.9	2 266 452 161 200 193 136 288 381 529 592	556 545 61 743 67 351 91 704 144 543	1 911 2 084 3 139 8 082
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	3 001 65 112 166 250	108 940 996 53 256 700 69 263 316 80 468 950 87 917 741	100.0 48.9 63.6 73.9 80.7	1 354 822 164 168 334 607 448 335 550 082	362 447 74 000 116 448 146 715 171 012	32 077 1 276 3 115 5 885 7 916
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	3 001 65 112 166 250	108 940 996 53 256 700 69 263 316 80 468 950 87 917 741	100.0 48.9 63.6 73.9 80.7	1 354 822 164 168 334 607 448 335 550 082	362 447 74 000 116 448 146 715 171 012	32 077 1 276 3 115 5 885 7 916
	MANUFACTURERS' SALES BRANCHES AND OFFICES						
4246	Chemical and allied products merchant wholesalers All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	1 431 40 289 508 796	48 602 751 17 032 915 22 370 948 32 501 369 43 114 807	100.0 35.0 46.0 66.9 88.7	2 015 744 637 575 747 506 989 393 1 572 314	541 663 179 299 206 071 268 794 429 753	30 918 7 039 8 646 12 750 22 114
42461	Plastics materials and basic forms and shapes merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	192 20 59 84 158	11 938 436 6 412 504 8 534 711 10 839 724 11 827 352	100.0 53.7 71.5 90.8 99.1	296 856 103 798 150 351 205 995 282 603	75 962 27 970 40 600 54 179 72 612	5 511 1 727 2 597 3 272 5 165

See footnotes at end of table.

Table 4. Concentration by Largest Firms for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002	Largest firms based on sales by type of operation and kind of business¹		Sales				Paid employees for pay period
NAICS code		Establishments (number)	Amount (\$1,000)	As percent of total	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND OFFICES —Con.						
424610	Plastics materials and basic forms and shapes merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	192 20 59 84 158	11 938 436 6 412 504 8 534 711 10 839 724 11 827 352	100.0 53.7 71.5 90.8 99.1	296 856 103 798 150 351 205 995 282 603	75 962 27 970 40 600 54 179 72 612	5 511 1 727 2 597 3 272 5 165
42469	Other chemical and allied products merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	1 239 26 300 453 966	36 664 315 13 912 589 18 138 835 26 986 653 34 076 662	100.0 37.9 49.5 73.6 92.9	1 718 888 575 317 717 446 920 215 1 456 478	465 701 160 871 200 314 252 616 395 931	25 407 5 855 8 355 11 339 20 717
424690	Other chemical and allied products merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	1 239 26 300 453 966	36 664 315 13 912 589 18 138 835 26 986 653 34 076 662	100.0 37.9 49.5 73.6 92.9	1 718 888 575 317 717 446 920 215 1 456 478	465 701 160 871 200 314 252 616 395 931	25 407 5 855 8 355 11 339 20 717
4247	Petroleum and petroleum products merchant wholesalers						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	1 006 359 508 839 980	117 814 029 67 378 030 93 316 388 114 452 551 117 732 745	100.0 57.2 79.2 97.1 99.9	817 051 373 697 541 824 712 835 811 865	209 976 97 333 135 740 181 311 208 714	13 739 6 339 8 670 11 613 13 620
42471	Petroleum bulk stations and terminals						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	822 309 449 718 822	102 574 978 60 888 783 86 019 675 101 321 076 102 574 978	100.0 59.4 83.9 98.8 100.0	690 448 329 179 488 639 634 689 690 448	172 904 83 758 120 047 156 282 172 904	11 709 5 614 7 803 10 443 11 709
424710	Petroleum bulk stations and terminals						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	822 309 449 718 822	102 574 978 60 888 783 86 019 675 101 321 076 102 574 978	100.0 59.4 83.9 98.8 100.0	690 448 329 179 488 639 634 689 690 448	172 904 83 758 120 047 156 282 172 904	11 709 5 614 7 803 10 443 11 709
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)						
	All firms 4 largest firms 20 largest firms 50 largest firms	184 19 93 130 184	15 239 051 9 916 562 13 015 729 14 758 648 15 239 051	100.0 65.1 85.4 96.8 100.0	126 603 45 606 77 738 100 946 126 603	37 072 17 069 24 900 30 377 37 072	2 030 652 1 154 1 517 2 030
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals)						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	184 19 93 130 184	15 239 051 9 916 562 13 015 729 14 758 648 15 239 051	100.0 65.1 85.4 96.8 100.0	126 603 45 606 77 738 100 946 126 603	37 072 17 069 24 900 30 377 37 072	2 030 652 1 154 1 517 2 030

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Appendix A. Explanation of Terms

ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Includes tips and gratuities received by employees from patrons and reported to employers. Excludes payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

ESTABLISHMENTS

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each wholesale trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

FIRMS

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

FIRST-QUARTER PAYROLL

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consist of full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses; full- and part-time leased employees whose payroll was

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filed under an employee leasing company's Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

SALES

Includes merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; gasoline, liquor, tobacco, and other excise taxes that are paid by the manufacturer and passed on to the wholesaler; and shipping and handling receipts.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales and other taxes (including Hawaii's General Excise Tax) collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sales of real estate, and interest.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

TYPES OF OPERATION

In addition to being classified by kind of business, merchant wholesale establishments are also classified by type of operation according to the ownership of the business and character of the transactions. Merchant wholesale establishments are grouped into the following two major types of operation and related subgroups:

Merchant wholesalers, except manufacturers' sales branches and offices. Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale distributors and jobbers, importers, exporters, ownbrand importers/marketers, terminal and country grain elevators, and farm products assemblers.

Wholesale distributors and jobbers. Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers. Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters. Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Own-brand importers/marketers. Companies or establishments that deal primarily or exclusively in the parent company's own branded products manufactured outside the United States. The products are either imported into the United States and then sold or they are sold and then drop-shipped directly from a foreign location to the United States customer.

Terminal grain elevators. Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators. Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators. Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

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Manufacturers' sales branches and offices. Establishments primarily maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Sales branches and offices located at plants or administrative offices are classified as manufacturers' sales branches or offices, if separate records are available.

Manufacturers' sales branches. Branches with a stock of merchandise for sale. Included are refiner marketers owned and operated by petroleum refining companies primarily for marketing their products.

Manufacturers' sales offices. Offices without a stock of merchandise for sale.

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Appendix B. NAICS Codes, Titles, and Descriptions

PART 1. 2002 NAICS

4246 CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of chemicals; plastics materials and basic forms and shapes; and allied products.

42461 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

424610 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

42469 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

424690 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

4247 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42471, Petroleum Bulk Stations and Terminals; and 42472, Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals).

42471 PETROLEUM BULK STATIONS AND TERMINALS

This industry comprises establishments with bulk liquid storage facilities primarily engaged in the merchant wholesale distribution of crude petroleum and petroleum products, including liquefied petroleum gas.

424710 PETROLEUM BULK STATIONS AND TERMINALS

This industry comprises establishments with bulk liquid storage facilities primarily engaged in the merchant wholesale distribution of crude petroleum and petroleum products, including liquefied petroleum gas.

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42472 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)

This industry comprises establishments primarily engaged in the merchant wholesale distribution of petroleum and petroleum products (except from bulk liquid storage facilities).

424720 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)

This industry comprises establishments primarily engaged in the merchant wholesale distribution of petroleum and petroleum products (except from bulk liquid storage facilities).

PART 2. 1997 NAICS

4226 CHEMICAL AND ALLIED PRODUCTS WHOLESALERS

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

42269 OTHER CHEMICAL AND ALLIED PRODUCTS WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 OTHER CHEMICAL AND ALLIED PRODUCTS WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

4227 PETROLEUM AND PETROLEUM PRODUCTS WHOLESALERS

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum Bulk Stations and Terminals; and 42272, Petroleum and Petroleum Products Wholesalers (except Bulk Stations and Terminals).

42271 PETROLEUM BULK STATIONS AND TERMINALS

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 PETROLEUM BULK STATIONS AND TERMINALS

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

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42272 PETROLEUM AND PETROLEUM PRODUCTS WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 PETROLEUM AND PETROLEUM PRODUCTS WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

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Appendix C. Methodology

SOURCES OF THE DATA

For this sector, essentially all firms were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For some very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

- 1. Establishments sent a report form:
 - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term "employers" refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
 - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
- 2. Establishments not sent a report form:
 - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies.
 - b. All nonemployers, i.e., all firms subject to federal income tax with no paid employees during 2002. Sales or receipts information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total sales or receipts of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at help.econ.census.gov/econhelp/resources/.

A more detailed examination of census methodology is presented in the *History of the Economic Census at* www.census.gov/econ/www/history.html.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at www.census.gov/epcd/naics02/identify those industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.

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The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

- 1. Establishments that returned a report form were classified on the basis of their self-designation, sales of product lines, and responses to other industry-specific inquiries.
- 2. Establishments without a report form:
 - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
 - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

RELIABILITY OF DATA

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties;
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for "Percent of sales from administrative records." This includes sales information obtained from administrative records of other federal agencies. The "Percent of sales estimated" includes sales information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

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TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, sales, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from those establishments sent a report form that completed the appropriate inquiries.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of the sales item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

CONCENTRATION CATEGORIES

Concentration categories are based on aggregate sales of all establishments operated by the same firm in a given kind-of-business classification or group for which data are presented. For example, a firm operating three wholesale establishments – a hardware merchant wholesaler (NAICS 42371), a plumbing equipment merchant wholesaler (NAICS 42372), and an electrical appliance merchant wholesaler (NAICS 42362) – would be treated as three one-establishment firms at the most detailed NAICS level, as a two-establishment firm in NAICS 4237 and a one-establishment firm in NAICS 4236, and as a single three-establishment firm in wholesale trade totals.

DISCLOSURE

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

Wholesale Trade Appendix C C-3

Appendix D. Geographic Notes

Not applicable for this report.

Appendix E. Metropolitan and Micropolitan Statistical Areas

Not applicable for this report.

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